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United States Department of **Agriculture**

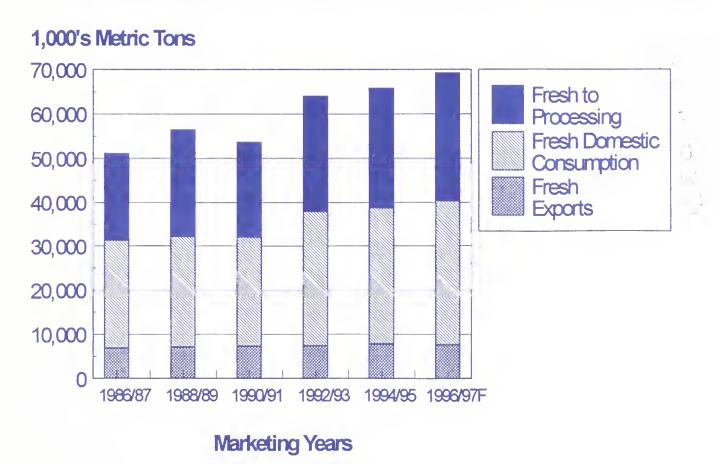
> Foreign Agricultural Service

Circular Series **FHORT 07-97** July 1997

World Horticultural Opportunities

Trade and U.S. Export

Increasing Volume of World Citrus **Production Going Towards Processing**



Source: U.S. Bureau of Census

Total fresh citrus production is forecast at a record level of 68.1 million metric tons in 1996/97. The amount of citrus processed in selected countries is also forecast to set a record level at 28.9 million metric tons. Fresh citrus exports have remained relatively stable over the last 10 years. The amount of fresh citrus processed in 1996/97 accounts for 42 percent of selected country citrus production. In contrast, the growth in the amount of fresh citrus processed in selected countries (up 46 percent) has exceeded the increase in fresh citrus production (up 35 percent) over the last 10 years, due to expanding world demand for juice products. The sharper expansion in processing reflects expanded orange production in Brazil, where output is dominated by international demand for frozen concentrate orange juice, and in the United States where orange production has more than recovered from freezes in Florida in the 1980s. During the 1980s and 1990s, the shift in consumer patterns toward more health-conscious products, including both fresh citrus and fruit juices, consumer preferences for convenience foods, and rising incomes have contributed to the expansion in both citrus production and processing. Income distribution further influenced the variety and form of juice consumed. For example, in developed countries citrus consumption is mainly in the form of products while in developing countries more citrus is consumed fresh.

For further information, contact: U.S. Department of Agriculture Foreign Agricultural Service Horticultural and Tropical Products Division AG Box 1049 Washington, DC 20250-1049

Telephone: 202-720-6590 Fax: 202-720-3799

Frank J. Piason, Director Robert B. Tisch, Deputy Director for Marketing Howard R. Wetzel, Deputy Director for Analysis

	The state of the s	, — , ,
ANALYSIS		
Sam Rosa	202-720-6086	Fresh deciduous fruit, apple juice olives, stone fruit, and CBI
Brian Grunenfelder	202-690-2702	Trade policy, food safety, and plant health grou leader
Bill Janis	202-720-0897	Fresh and processed potatoes, tree nuts, and tropical fruits
Bob Knapp	202-720-4620	Canned deciduous fruit and kiwifruit
Emanuel McNeil	202-720-2083	Fresh and processed vegetables, melons bananas, nursery products, and cut flowers
Debra A. Pumphrey	202-720-8899	Coffee, cocoa, spices, essential oils, ginseng, and trade forecasts
Stephanie Riddick	202-720-9792	Dried fruit, avocados, beer, hops, berries, and circular coordinator
Joe Somers	202-720-2974	Situation and outlook group leader, processed citrus, trade forecast coordinator, FAO citrus liaison, and circular editor
Debbie Seidband	202-720-6877	Sugar, honey, and fresh citrus
Yvette Wedderburn Bomersheim	202-720-9903	Wine and brandy, table grapes, GSM-102 exporcredits, NAFTA coordinator and supplier credits
Janise Zygmont	202-720-3423	Organics
MARKETING		
Ted Goldammer	202-720-8498	Fresh citrus and products, hops, and potatoes
Pamela McKenzie	202-720-8495	Canned deciduous fruit, grape juice, cranberries kiwifruit, and honey
Stacey Peckins	202-720-5330	Tree nuts, papaya, nursery products
Steve Shnitzler	202-720-8495	Dried fruit, avocados, ginseng, fresh deciduous fruit and cut flowers
Gina Castelnovo	202-720-0898	Wine, brandy, berries
Kelly Strzelecki	202-720-0911	Organics, fresh vegetables, tomatoes
James Carlson	202-720-7931	Fresh deciduous fruit

EXPORT NEWS AND OPPORTUNITIES:

	to Egypt, Indonesia & Russia
WORLD TRADE SI	TUATION AND POLICY UPDATES:
	EU's 1997/98 program in compliance with U.S EC Canned Fruit Accord
FEATURE ARTICLI	SS: World Fresh Citrus Situation
STATISTICS:	U.S. Horticultural Exports and Imports Summary U.S. Horticultural Product and Market Export Summaries FY 1997 GSM-102 Credit Guarantee Coverage FY 1997 Supplier Credit Coverage Fresh Citrus: Supply and Utilization in Selected Countries Fresh Oranges: Supply and Utilization in Selected Countries Fresh Tangerines: Supply and Utilization in Selected Countries Fresh Grapefruit: Supply and Utilization in Selected Countries Fresh Lemons: Supply and Utilization in Selected Countries Other Citrus: Supply and Utilization in Selected Countries Canned Tomatoes: Production, Supply and Distribution in Selected Countries Tomato Paste: Production Supply and Distribution in Selected Countries U.S. Exports of Canned Tomatoes, Paste, Ketchup, and Tomato Sauce U.S. Imports of Canned Tomatoes, Tomato Sauce, Paste, and Ketchup U.S. Exports of Horticultural Products by Country of Destination U.S. Imports of Horticultural Products by Country of Origin

Export Summary

U.S. exports of horticultural products to all countries in April totaled \$832.2 million, down 1 percent from the same month a year earlier. Seven out of 15 categories registered decreases. Categories with the most significant decreases in April were tree nuts (down \$23.9 million or 27 percent), fresh citrus (down \$5.8 million or 6 percent), and fruit and vegetable juices (down \$3.4 million or 5 percent). Categories with the most significant increases were canned vegetables (up \$10.9 million or 21 percent), wine (up \$5.2 million or 19 percent), and dehydrated vegetables (up \$4.3 million or 23 percent). During the first 7 months (October-April) of fiscal year 1997, the total value of U.S. horticultural exports was \$6.1 billion--7 percent above the same period last year.

All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds, 1 metric ton = 2.204.62 pounds, 1 liter = 0.2642 gallon, 1 hectoliter (hl.) = 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

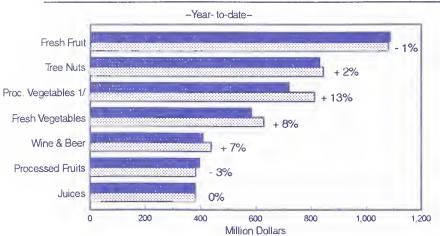
NAME		QUANTITY					ALUES (1000		
GROUP & COMMODITY LAST YR FRESH CITRUS MT	CURR MO CURR YR		YR TOOATE CURR YR	LAST YEAR	CURR MON LAST YR	CURR MON CURR YR	YR IOT LAST YR	YR TOT CURR YR	LAST YEAR
GRAPEFRUIT 62,505 LEMONS 13,474 ORANGES INCL. TM 82,020 OTHER CITRUS 2,174 Subtotal: 160,173	67,831 9,861 83,841 1,860 163,394	437,349 81,568 348,287 27,606 894,810	406,080 78,482 387,970 23,465 895,996	497,339 132,269 513,630 30,208 1,173,446	33,547 9,307 47,659 1,665 92,177	32,604 45,546 45,773 1,487 86,410	224,441 66,718 192,697 23,013 506,869	202,420 71,089 209,869 19,489 502,867	258,858 114,659 287,774 685,985
FR. FRUIT, NON-CIT MT APPLES 38,516 AVOCADOS 1,059 CHERRIES SWT &TRT 417 GRAPES 1,221 KIWIFRUIT 7,074	53,803 5557 8720	386,529 6,140 5,036 116,869	455,573 3,824 4,015	564,953 10,090 34,702	24,617 1,554 506	29,713 1,104 763	252, 496548 143, 56, 676 200, 200 100, 676 100,	276,112 4,633 3,915	371,337 12,342 130,807
KTWIFKUIT 1355 MELONS 7,074 PARAYA PEACHES NECTRNS 21	7,763 7,763 120	39, 026 4, 839	4,521 41,374 4,128 3,162	223,273 223,274 74,822	1,453 3,873 1,730 1,730	29,713 1,1043 1,17330209 1,55599 31,555997	20,688 10,761 2,608	21,360 10,214 3,248	7,378 80,607 19,100 71,900
PEARS 8,1000 PLUMS/PRUNES 114 STRAWBERRIES 10,210 OTHER NON-CITRUS 3,519 OTHER NON-CITRUS 3,519 OSUBOOTAL 3,71,332	7, 51, 51, 51, 51, 51, 51, 51, 51, 51, 51	109,156 2,1884 26,049 23,960 727,398	455, 82154 4,05272482324 4,05272482324 44,1175785725 2255724 739	564,953 10,090 34,7097 240,097 25,315 223,273 74,426 67,693 47,787 1,474,624	24, 55, 6150, 64, 65, 64, 65, 64, 65, 64, 65, 64, 65, 64, 65, 64, 65, 64, 64, 64, 64, 64, 64, 64, 64, 64, 64	3,301 182 11,725 59,289	60;398 3;371 44;714 25;056 580;410	276,1235 439,048 1256,1264 210,32144 527,132144 527,769,5454 419,7693 577,893	84,460 60,698 91,674 1,296,148
CAN/PREP FRUIT MT CHERRIES TART CN 1,340 FRUIT MIXTURES 2,390 MARACHINO CHERRY 470 PEACHES CANNEO 2,065 PINER PREP/PRESER 8,980 OTHER PREP/PRESER 8,980 OTHER PREP/PRESER 8,980	2,500 2,495 1,925 3,945	4,882 15,831 5,392	2,448 13,797 2,803 10,247		1,478 2,833 978 2,038	702 2,427 1,027	5,647 18,402 9,020 10,946		7,406 31,614 13,925
20,000	3,9520 3,9528 15,798	25, 594 25, 586 43, 382 108, 770	25, 430 25, 408 46, 046 103, 180	26,270 26,876 7,776 17,7379 45,5272 45,6272 184,885	4,470 8,245 20,426	702 2,427 1,027 1,797 4,373 16,903 17,407	10,948 29,234 45,290 120,431	3,144 16,19473 10,1231 10,1231 30,156 115,650	31,46125 13,225132 173,11408 578,158
ORIEO FRUIT MT PRUNES ORIED 4,748 RAISINS DRIED 9,088 OTHER DRIEO FRUIT 1,322 Subtotal: 15,158	4,717 7,780 13,725	36,207 66,307 14,145 116,659	39,778 69,192 10,662 119,633	62,548 118,824 22,411 203,783	10,554 14,886 3,811 29,250	9,530 14,111 3,340 26,981	81,781 113,423 33,850 229,054	81,269 120,058 31,655 232,981	139,073 200,420 55,474 394,967
FROZEN ERUIT MT 1,139 STRAWBERRIES FROZ 2,314 OTHER FROZEN'FRUI 2,151 Subtotal: 5,604	496 1,794 1,868 4,158	6,356 12,351 14,978 33,684	3,735 10,378 10,164 24,277	13,785 21,890 28,612 64,287	1,907 3,061 2,943 7,910	1,041 2,398 2,255 5,693	10,122 16,481 20,214 46,817	7,273 13,295 13,579 34,146	18,713 28,346 36,707 83,766
FRUIT/VEG JUICES KL GRAPERRUIT JU CN 5,018 ORANGE JUICE ON 23,459 ORANGE JUICE NOT 15,049 OTHER JUICES 43,074 Subtotal: 87,499	6,045 23,490 14,209 42,944 86,688	29,794 144,955 87,723 284,950 547,422	30,328 184,185 103,759 254,198 572,470	63,393 326,175 152,862 489,240 1,031,670	3,760 15,763 11,207 33,574 64,304	4,182 13,794 10,483 32,493 60,952	22,122 87,839 64,375 207,381 381,717	22,292 95,071 73,037 190,866 381,266	43,790 163,945 109,1225 348,225 665,145
FRESH VEGETABLES MT ASPARAGUS, FR, CH BROCCOLL 12,867 CAULIFLOWER 12,8692 CELERY 11,002 LETTUCE, FR CHLO 30,571 ONIONS 11,575 PEPPERS 5,486 OTHER VEGETABLES 65,849 OTHER VEGETABLES 65,845	3,899 15,094 8,220 10,591				15, 737 8, 702 7, 115 4, 144 13, 777	12,336 9,805 5,387	37,436 51,355 42,026		51 666
CELERY 11002 LETTUCE, FR CHLO 30,571 ONIONS 11,575 PEPPERS 5,486	28,588 9,284 6,443	74,444 180,857 165,779 63,769 327,587 1,001,115	10,726 79,051 54,937 187,088 187,087 36,087 36,440 387,562 1,063,985	14,34467 129,3472947 10766,2997 12866,5227 2666,5227 6811,2791	3 /119	33,4485 14,485 4,234 4,5600 38,035 103,840	24,376 84,314 49,108 27,907	3344552 364357226 35469366973 55469366957 5677 5677 5787 57	84,418 71,619 38,876 133,413 46,467
	13,946 89,396 185,461	63,769 327,587 1,001,115	74,440 387,562 1,063,985	131,285 681,271 1,791,376	4,466 9,016 35,515 102,181	11,600 38,035 103,840	58,030 208,408 582,959	65,072 225,912 627,736	100, 428 369, 553 979, 327
VEG CANNEO MT KETCHUP 4,269 SWEET CORN CANNE 15,059 TOMATO PASTE 5,059 TOMATO SAUCE 6,269 OTHER CAN VEG 20,701	2,977 20,718 10,463 17,648 23,435 65,240	24,833 93,661 528,410 444,704 364,528	24,075 117,329 77,3253 148,752 416,215	41,143 168,6159 101,053 253,825 648,696	3,128 11,929 14,999 25,851 51,130	2,361 16,5582 7,55045 28,031	18,263 74,6697 42,6656 182,749 364,434	18,641 965,070 47,718 191,793 409,428	30,851 136,399,68 779,38553 315,3568 340,453
EDOZEN VEGETABLES MT									
FROZEN VEGETABLES MT FROZEN FRENCH FRY 29,724 FZN SWT CORN 5,548 OTHER POT FZN 1,310 OTHER FZN VEG 7,412 Subtotal: 43,994	30,328 5,286 2,569 7,241 45,424	196,227 35,816 11,171 41,531 284,745	227,777 36,317 19,657 40,467 324,219	350,487 59,253 20,772 71,480 501,991	21,862 4,628 1,288 6,325 34,103	22,881 4,770 1,738 6,310 35,698	144,327 30,361 9,534 37,689 221,912	169,379 31,754 13,314 36,846 251,294	256, 185 50, 1829 17, 868 63, 306 388, 188
VEG. 0FHY0 MT GARLIC 0EHY0 2915 ONIONS DEHYO 2,613 POTATOES, DEHYO 3,133 OTHER OEHYD VEG 3,133 Subtotal: 10,455	1,006 3,114 3,644 6,650 14,413	5,527 17,978 30,071 30,527 84,103	6,725 19,349 28,8893 94,856	9,622 30,465 50,241 55,708 146,037	1,947 5,019 7,025 18,663	2,187 7,198 3,755 92,780 22,920	12,524 41,411 32,167 47,416 133,518	14,569 45,410 29,578 62,407 151,964	21,690 70,479 57,054 82,287 231,509
TREE NUTS MT ALMONDS UNSHLO 419 PISTACHIO UNSHLO 493 WALNUTS, SHLO 1,334 WALNUTS, UNSHLO 644 OTHER NUTS 5,777 ALMONDS, SH/PREP 21,773 Subtotal: 30,140	378 340 1,745	9,890 8,510 14,647	12,780 3,671 15,884	19,609 10,231 21,139	987 2,084 6,108	899 1,530 4,603	24,579 30,400 49,668	30,893 16,013 52,531	47,853 36,474 74,538
ALMONDS UNSHLO 419 PISTACHIO UNSHLO 493 WALNUTS, SHLO 1,334 WALNUTS, UNSHLO 644 OTHER NUTS ALMONDS SH/PREP 21,273 Subtotal: 30,140	378 37445 1,7455 29937 4,1328	9,5443 15443 4,59,53 1,5443 1,339,5 1,744,0 1,739,5	12,780 3,671 15,884 49,119 41,893 100,271 223,619	19 609 2339 21 1344 673 527 2868 942	9888 9888 11249 1888 1888 1888 1888 1888 1888 1888 18	8990 1,6997225 11,7225 454,44	24,579 30,400 49,668 106,347 138,097 480,472 829,563	30,893 16,031 52,531 105,008 120,124 519,478 844,046	47, 853 366, 538 741, 538 121, 2474 201, 2475 1,380, 816
NUSERY PRODUCTS MIXEO CUT FLOWERS O OTHER NURSERY O Subtotal: 0	0 0 0	0 0	0	0 0 0	4,094 17,806 21,899	4,120 21,444 25,564	26,400 103,326 129,726	28,627 112,915 141,542	46,529 154,613 201,142
HOPS & PROOUCTS MT HOP EXTRACT 205 HOP PELLETS 553 HOPS NFSP 147 Subtotal: 905	275 410 146 831	2,517 4,405 2,279 9,201	2,242 4,375 1,644 8,260	3,751 5,549 2,860 12,160	3,713 3,214 7,76 7,703	4,266 1,958 6,764	42,095 23,358 11,968 77,421	38,052 22,128 7,848 68,028	60,224 30,441 16,847 107,512
WINE KL 14,223 OTHER WINES 14,223 OTHER WINE PROO 871 Subtotal: 15,093	17,575 1,123 18,699	83,767 6,809 90,577	101,854 8,151 110,006	157,116 12,896 170,011	26,202 1,064 27,266	30,826 1,677 32,503	150,721 8,711 159,432	188,766 12,001 200,767	287,482 17,212 304,694
MISCELLANEOUS MIXEO BEER & BEVERAGES 72,109 E018LE PREPARATIO 19,353 GINSENG PEPARATIO 19,353 OTHER MISC	54,153 15,836 32 4,365		379,326 122,621	744,403 208,291				237,746 558,508 62,867	452,774 813,101 77,527
MISCELLANEOUS MIXEO BEER & BEVERAGES 72,109 EO18EE PREPARATIO 19,353 GINSENG 44 POTATO CHIPS 5,553 OTHER MISC Subtotal: 97,059 Grand Total:	4,365 0 74,386	414,025 117,799 715 35,218 567,757	379,326 122,621 790 33,226 535,963	744,403 208,291 893 59,922 1,013,509	43,587 83,481 2,957 15,705 73,467 219,198 840,172	34,193 81,745 11,768 12,769 1921,699 832,176	249,450 451,584 66,419 99,460 510,199 1,377,112 5,741,375	237,746 558,508 62,867 89,775 652,148 1,601,044 6,140,652	452,774 813,101 777,527 1666,032 2,455,592 10,019,403

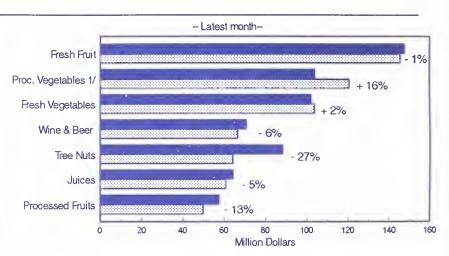
NAME		QUANTITY		APRIL 19	9 <i>7</i> 		VALUES (1000	nollars)	
GROUP & COMMODITY LAST	10 CURR MO YR CURR YR		YR TOOATE CURR YR	LAST YEAR	CURR MO LAST YI			YR TOT CURR YR	LAST YEAR
FRESH FRUIT MT APPLES 20,500 AVOCADOS 345,165 CANTALOUPE 105,195 GRAPPS 58,255 KIWHRUIT 86,765 MANGOES 26,033 PEACHES 9,677 PINEAPPLES 1,495 STREET MEAN PLAN 104,785 OTHER MELONS 104,785 OTHER FRUIT 41,885 SUBTOTAL 11,735	20, 302 32860 3286541 4 29,0110 33,6557 10,1390 1144483 710,336	7876094888175554776 2,22796828175554776 1687612428775617069 2,2676761781 2,2676761781 3,6676761781	840,34751-0059005777 051-1151-0059005777 2,327591-1577 051-1451-005973734 4607771-1577 051-144-077 3377791-1577	1757, 4918 3,7323, 799818 3,7323, 799958717, 89995717, 89995717,	15,7886 1026,7827 1036858 1036	11,000,000,000,000,000,000,000,000,000,	2417-2024-4-5-69901-893 29409037-3-3-68937-5-623 31409037-3-3-68937-5-623 430467-7-7-2-1 143	38 89 70 59 74 748 99 94 97 94 97 97 97 97 97 97 97 97 97 97 97 97 97	103, 231 1,003, 452 1,003, 673 344, 793 100, 038 101, 1068 347, 752 106, 752 107, 75
ORIEO FRUIT MT DRIED ARRICOIS 1,500 DROF IGS PST OTHER DRIED FRUI 1,600 Subtotal: 3,32	935 57 1,532 2,523	10,271 3,570 15,186 29,026	7,674 1,840 12,592 22,106	14,069 5,044 25,302 44,416	3,090 2,265 2,565 5,565	2,776 72 2,439 5;287	21,679 5,295 22,018 48,991	21, 269 3, 872 22, 208 47, 348	30,639 7,188 39,682 77,510
FROZEN FRUIT MT FIN BLUEBERRIES 4,77, OTHER FZN FRUIT 2,103 Subtotal: 7,596	2 1,387 4,310 3,937 9,634	4,814 13,932 13,516 32,261	7,691 14,507 19,381 41,580	10,472 21,148 33,720 65,340	1,026 3,871 2,768 7,665	3,020 3,724 4,367 11,111	6,307 11,653 16,994 34,953	15,549 13,103 22,590 51,242	16,085 17,669 38,421 72,175
CANNEO PREP FRUIT MT CANNED OLIVES 5,399 CANNED PRACHES 6,930 CANNED PRACHES 21,220 CANNED PINEAPPLE 21,220 PREP/PRES FRUIT 6,336 OTHER CANNEO FRUIT 6,336 OTHER CANNEO FRUIT 49,675	6, 277 244 24, 775 10, 24, 775 10, 8177 59, 785	43, 377 338, 815 168, 806 300, 474 31, 074 359, 152	40,565,138 83,333 15,565,138 15,700,152 63,76 33,75	72,80,266 51,066,664 30,668,7 635,8	13,530 7,3518 13,935 13,935 7,801 52,449	14, 404 17, 2449 17, 2418 1, 418 1, 4	1066,9991 366,3798 1037,998 275,7988 376,962	104,048 31,067 13,059 109,193 29,5001 44,529 402,300	181, 991 1426 195, 435 428, 547 782, 6398 782, 6879
FRI&VEG JUICE SSE KL APPLE JUICE 93,549 FCOJ 104,541 GRAPE JUICE 14,188 PINEAPPLE JUICE 22,784 OTHER JUICES 44,544 Subtotal: 279,600	114,333 63,632 16,043 23,989 35,292 253,290	393,245 527,9990 106,8960 1111,328,947	659,1545 756847,1970 1846,586	856,697 816,864 2183,032 2,453,377	33,493 29,411 4,103 6,514 24,424 97,945	36,866 13,784 6,671 7,447 21,447 86,490	157, 738 135, 831 28, 826 45, 855 71, 931 439, 981	227,764 1664,3330 353,7703 579,456	327,338 215,338 685,434 1329,939
FRESH VEGETABLES MT GARLIC ASPARAGUS 1,19 BELL PEPPER 15,84 CARROTS 46616 CULUMBES 32,835 ONIONS 901918 FOLATOES 901995 TOMATOES 101112 OTHER FRESH VEG 457 Subtotal: 365,793	2,850 16,149 15,8643 7,8643	83,776,639,567 9,275,5339,786,8 13,976,659,563,905,68 23,976,659,965,63 25,966,966,5 25,966,966,5 21,966,966,5 22,10	3007318869199 94394279678093 146544455098299 765544455098299 746544455098299 747879966	22351440979800 10045679970007980 10045679970235 2235140079970370375	4,1,1,1,6,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0	2111-158-91-084-910 721-154-65-57-69-15-7-15-7-15-7-15-7-15-7-15-7-15-7-15-	10236490 44365690 10236490 44365690 8600132 45632 1,102	97,2103,333 97,2103,783,88 11,15,17,185,60,8 247,185,60,21,15 247,185,60,8 437,150,9 437,150,9 1,15	2566887 215266887 2162470380 2162470 216247
CANNEO/OEHYO VEGE MT CND ARTICHOKES 1,946 CND MUSHROOMS 4,4338 CND PIMIENTO 3,777 CND TOMACOES 5,733 CND PIMIENTO 5,733 CND PIMIENTO 5,733 CND WATERCHNUIS 5,733 DRIED MUSHROOMS 1,223 OTHER DENY VEG 1,549 OTHER DENY VEG 1,549 Subtotal: 57,67	1 88022 1 8807219 1 8807219 1 8807218 1	13,025,787,955,7 28,787,955,7 24,91,191,495,244,235,235,235,235,235,235,235,235,235,235	95577254772114 895771535446077 300971616140477 300971616140477 34091506149149 4109149149 9499	7201-1034-66920 6967-7303047-3 3051-16625-1020 67-688894-1681-1 121-8	77-8 -44-000000000000000000000000000000000	1,2,509,07,444,9,6888 8,-608,17,906,11-300 77,77,500,000,000 77,77,700,000,000 77,77,700,000 77,700,000 77,700,000 77,700,000	24756231-2482 452436077-9574 45259827-7-9574 37-25627-957-47 37-25627-11-11-11-11-11-11-11-11-11-11-11-11-11	78749111181775 787499111181775 78763919091909 787637754116969	425-148 425-1489 425-149 425-1
FROZEN VEGETABLES MT BROCCOLL FZN 14,956 CAULIFLOWER FZN 16,022 OTHER VEG FZN 15,56 Subtotal: 43,143	17,666 378 378 27,023 15,978 61,045	124, 883 15, 123 103, 258 340, 694	112,613 15,003 164,644 94,976 387,237	181,663 183,071 183,071 208,908 591,994	8,025 430 9,288 27,692	10,797 15,957 12,663 39,705	69,001 9,257 62,569 60,543 201,369	70,552 11,278 99,120 76,218 257,169	102 188 111,559 112,893 104,601 331,241
TREE NUTS MT 476 BRAZILS TOT 4633 CASHEWS TOT 2,866 COCONUT 2,866 PECANS 1,100 OTHER NUTS 1,100 Subtotal: 9,513	1,387 4,324 3,529 3,378 1,340 11,028	21,73,62 37,73,62 1,7,73,62 1,7,73,62 1,7,73,62	34, 117 343, 607 1807 1807 193, 909	7,821 61,038 43,090 24,814 155,296	925 22,463 2,510 2,171 1,173 32,212	193248 193248 32488 3248	6,213 151,558 22,416 41,443 264,768	10,353 162,543 21,296 305,3767 279,765	16,6133 305,2895 353,6823 74,8824 481,224
NURSEY PRODUCTS MIXEO CARNATIONS CHRISTMAS TREES CHRISTMAS TREES CHRISTMAS TREES 66,714 ROSES 82,92 ULTE ULTE OTHER CUT FLOWER OTHER NURSEY PRO OTHER NURSEY PRO Subtotal:304,532	64,085 90,830	825,242 420,240 496,892 86,714 0	788,130 394,071 564,972 84,460 0 1,833,891	1,278,692 676,248 829,234 341,260 3,127,560	15,275 8,916 17,494 10,509 22,774 84,995	10,814 8,646 19,799 18,479 23,431 81,174	83,739 18,757 114,757 114,5724 117,754 168,114	71,440 20,7220 1556,620 1266,020 116,101 176,251 576,209	129,577 18,094 91,982 184,874 1867,365 930,508
HOPS & PRODUCIS MI HDPS & PELLEIS 371 OTHER HOP PROO Subtotal: 375	84	5,033 388 5,420	4,344 187 4,531	5,365 503 5,867	2,548 2,572	438 13 451	35,532 2,693 38,225	30,828 1,328 32,156	37,979 3,699 41,678
WINE RED WINE 15,231 SPARKILING WINE 1,532 WHITE WINE 9,334 OTHER WINE PROO 3,345 Subtotal: 29,468	16,688 1,534 9,409 11,149 38,781	83,660 19,6964 19,964 184,304	98 813 19 009 65 181 52 798 235 801	150,951 31,069 106,568 47,705 336,294	52,945 16,667 31,097 9,377 110,085	62,256 19,660 34,764 18,274 134,954	314 361 1911 948 2011 973 764 685	381,680 205,963 231,431 111,213 930,287	565,708 313,991 360,701 119,764 1,360,163
MISCELLANEOUS MIXEO BEER & BEVERAGES 128,452 OTHER MISC Subtotal: 128,452 Grand Total:		807,533 807,533	882,312 882,312		110,268 109,574 219,842 ,285,123	134,316 121,821 256,136 1,201,433	699, 928 739, 409 1, 439, 337 7, 140, 261		1,365,034 1,307,570 2,672,604 12,075,218

U.S. Horticultural Product and Market Export Summaries

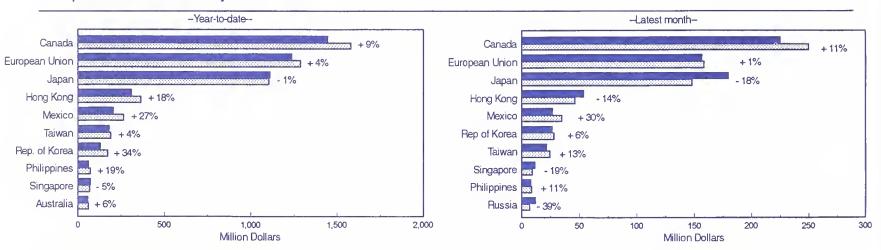
FY October-April and Latest Month Comparisons ■FY 96 ■FY 97

Selected Product Summary





Top Ten Markets Summary



1/ Includes potato chips

EXPORT NEWS AND OPPORTUNITIES

GSM-102 Program: USDA increases operational credit guarantees to Egypt, Indonesia and Russia

Since the last publication, the United States Department of Agriculture (USDA) has increased by \$50 million the amount of operational credit guarantees available to U.S. exporters for sales of previously announced U.S. agricultural commodities to Egypt for fiscal year 1997. This action completes the allocation of the entire \$200 million in program coverage authorized for sales to Egypt in fiscal year 1997. All other terms and conditions previously announced remain the same.

On May 28, USDA increased by \$100 million the amount of credit guarantees available to U.S. exporters for sales of U.S. agricultural commodities to Indonesia under the GSM-102 program for fiscal year 1997. This action increases the fiscal year 1997 allocation for Indonesia from \$160 million to \$260 million. All other terms and conditions previously announced remain the same.

On June 10, USDA increased by \$25 million the allocation of credit guarantees for sales of U.S. agricultural commodities to Russia under the GSM-102 program for fiscal year 1997. This action increases the total fiscal year 1997 allocation for sales to Russia from \$95 million to \$120 million. All other terms and conditions previously announced remain the same.

The GSM-102 program makes available financing for the sales of U.S. agricultural commodities overseas. USDA does not provide financing, but guarantees payments due from foreign banks. USDA typically guarantees 98 percent of the principal and a portion of the interest. The GSM-102 program covers credit terms from 90 days to three years. Under the program, once a firm sale exists, the qualified U.S. exporter applies for a payment guarantee before the date of export. The U.S. exporter pays a fee calculated on the dollar amount guaranteed, based on a schedule of rates applicable to different lengths of credit periods. The CCC-approved foreign bank issues

a dollar-denominated, irrevocable letter of credit in favor of the U.S. exporter, ordinarily advised or confirmed by the financial institution in the United States agreeing to extend credit to the foreign bank. The U.S. exporter may negotiate an arrangement to be paid as exports occur by assigning the U.S. financial institution the right to proceeds that may become payable under the guarantee, and later presenting required documents to that financial institution. Such documents normally include a copy of the export report. If a foreign bank fails to make any payment as agreed, the exporter or the assignee may file a claim with USDA for the amounts due and covered by the guarantee. USDA will pay the U.S. bank and will take on the responsibility of collecting the overdue amount from the foreign bank.

The tables on pages 9 and 10 present FY 1997 allocations by country and product along with registrations through June 6, 1997, for various horticultural commodities and products. Repayment terms vary under the program, from 90 days to 3 years. Cautionary information for use of the accompanying table: The table reflects only exporter applications for guarantees that have been entered into the GSM 102 computerized system. At any given time, exporter applications are in process, and not all of those received have been entered into the system. Moreover, all applications are initially entered into the system on a provisional basis until price reviews have been completed, the guarantee fee has been received, and the written guarantee has been issued. Thus, some applications now in the system may in the future be removed, and the commodity balances correspondingly increased. For details on terms and authorizations, see the footnotes to the table.

Note: The GSM will consider requests to establish a GSM-102 program for a country or region or amend an authorized program to include horticultural commodities and products which are currently not eligible. (For further information on the GSM-102 program for horticultural commodities, contact Yvette Wedderburn Bomersheim, 202-720-9903).

Supplier Credit Guarantee Program: no activity since last publication

The SCGP is unique because it covers short-term financing extended directly by U.S. exporters to foreign buyers and requires that the importers sign a promissory note in case of default on the CCC-backed payment guarantee. The SCGP emphasizes high-value and value-added products, but may include commodities or products that also have been programmed under the GSM-102 program.

The tables on pages 11 and 12 present FY 1997 allocations by country and product along with registrations through June 6, 1997, for various horticultural commodities and products. Cautionary information for use of the accompanying table: The table reflects only exporter applications for guarantees that have been entered into the SCGP computerized system. At any given time, exporter applications are in process, and not all of those received have been entered into the system. Moreover, all applications are initially entered into the system on a provisional basis until price reviews have been completed, the guarantee fee has been received, and the written guarantee has been issued. Thus, some applications now in the system may in the future be removed, and the commodity balances correspondingly increased.

Note: The GSM will consider requests to establish a SCGP for a country or region or amend an authorized program to include horticultural commodities and products which are currently not eligible. (For further information on the SCGP for horticultural commodities, contact Yvette Wedderburn Bomersheim, 202-720-9903).

FY 1997 GSM-102 CREDIT GUARANTEE COVERAGE 1/

Exporter Applications Announced Balance Allocation 12/ Received Country/Commodity In Millions of Dollars) (In Millions of Dollars) (In Millions of Dollars) ANDEAN REGION 2/ 91.9 108.1 200.0 Dried fruit 7/ 0.8 Fresh fruit 6/ 0.0 Frozen fruit 0.0 Tomato Paste 0.7 Tree nuts 5/ 0.0 75.0 53.8 BRAZIL 21.2 Fresh fruit 6/ 4.8 0.0 Potatoes CENTRAL AMERICA REGION 4/ 48.9 31.1 80.0 0.0 Potatoes CHINA 100.0 6.8 93.2 Fresh fruit (apples & cherries) 0.0 0.0 Potatoes CZECH REPUBLIC 10.0 10.0 0.0 Fresh fruit 6/ 0.0 Potatoes 0.0 EAST AFRICA REGION 11/ 40.0 11.1 28.9 Potatoes 0.0 EAST CARIBBEAN REGION 3/ 38.7 11.3 50.0 Fresh fruit 6/ 0.0 EGYPT 200.0 126.8 73.2 Fresh fruit 6/ 0.0 Potatoes 0.0 **ESTONIA** 6.0 0.0 6.0 Dried fruit 7/ Tree nuts 5/ Wine; brandy INDIA 15.0 15.0 0.0 Tree nuts 5/ 0.0 INDONESIA 260.0 138.4 121.6 Dried fruit 7/ 0.0 Fresh fruit 6/ 0.0 Potatoes 0.0 Tree nuts 5/ 0.0 LATVIA 6.0 0.0 6.0 Dried fruit 7/ Tree nuts 5/ Wine; brandy

FY 1997 GSM-102 CREDIT GUARANTEE COVERAGE 1/

	Announced	Exporter Applications	/
	Allocation 12/	Received	Balance
Country/Commodity	In Millions of Dollars)	(In Millions of Dollars)	(In Millions of Dollars)
			2 77 72 72 72
MEXICO	1,075.0	946.9	128.1
Fresh fruit 6/		0.0	
Hops and Products		0.0	
Potatoes		0.0	
Tree nuts 5/		0.0	
PAPUA NEW GUINEA	1.0	0.0	1.0
Canned vegetables		0.0	
POLAND	25.0	0.0	25.0
Potatoes		0.0	
RUSSIA	120.0	95.0	25.0
Canned fruit 4/		0.06	
Canned vegetables 8/		0.05	
Dehydrated instant soup		0.0	
Fresh fruit 6/		0.48	
Fresh vegetables 9/		0.0	
Frozen vegetables		0.10	
Frozen concentrated orange juice		0.0	
Potatoes		0.0	
Tree nuts 5/		0.0	
SLOVAKIA	10.0	0.0	10.0
Frozen concentrated orange juice		0.0	
SOUTHERN AFRICA REGION 10/	50.0	0.2	49.8
Potatoes		0.0	
TUNISIA	30.0	5.0	25.0
Tree nuts 5/			

1/ Coverage announced for FY 1997 as of May 9, 1997 as detailed in FAS Program Announcements (tel: 202-690-1621 for information); unless otherwise noted, terms are FOB, 90-days to 3 years. 2/ Barbados, Grenada, Guyana, St. Lucia, St. Vincent, and the Grenadines, Surinam, Trinidad and Tobago. 3/ Bolivia, Colombia, Ecuador, Chile, Peru, and Venezuela. 4/ Belize, Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, and Panama. 5/ almonds, pecans, pistachios, walnuts, Hazelnuts. 6/ Apples, apricots, avocadoes, blueberries, cherries, grapes, grapefruit, kiwifruit, lemons, melons, (watermelons, cantaloup, and honeydew), nectarines, oranges, pears, plums, peaches, raspberries, strawberries, tangerines. 7/ raisins, prunes, dates, figs, apples. 8/ asparagus, beans, carrots, corn, peas, tomatoes, tomato paste. 9/ asparagus, beans, broccoli, carrots, cauliflower, celery, corn, garlic, lettuce, onions, peppers, potatoes, and tomatoes. 10/Angola, Botswana, Burundi, Lesotho, Madagascar, Malawi, Mauritius, Mozambique, Namibia, Rwanda, Sudan, Seychelles, South Africa, Swaziland, Tanzania, Zambia, and Zimbabwe. 11/ Kenya and Uganda. 12/ All commodities, including those not listed.

FY 1997 SUPPLIER CREDIT COVERAGE 1/

	Announced	Exporter Applications	
	Allocation 10/	Received	Balance
Country/Commodity	In Millions of Dollars)	(In Millions of Dollars)	(In Millions of Dollars)
BRAZIL	10.0	0.0	10.0
Canned fruit 4/	10.0	0.0	10.0
Dried fruit 5/		0.0	
Fresh fruit 3/		0.0	
Potaotes		0.0	
Tree nuts 2/		0.0	
Canned vegetables 6/		0.0	
Fresh vegetables 7/		0.0	
Frozen vegetables 8/		0.0	
Wine; Brandy		0.0	
COLOMBIA	10.0	0.0	
Canned fruit 4/	10.0	0.0	
Dried fruit 5/		0.0	
Fresh fruit 3/		0.0	
Potatoes		0.0	
Tree nuts 2/		0.0	
Canned vegetables 6/		0.0	
Fresh vegetables 7/		0.0	
Frozen vegetables 8/		0.0	
Wine; Brandy		0.0	
GUATEMALA/CENTRAL AMERICA	10.0	2.7	7
Fresh fruit 3/		0.0	
Canned fruit 4/		0.0	
Dried fruit 5/		0.0	
Potatoes		0.0	
Tree nuts 2/		0.0	
Fresh vegetables 7/		0.0	
Wine; Brandy		0.0	
JAMAICA	5.0	0.0	5.0
Canned fruit 4/		0.0	
Dried fruit 5/		0.0	
Fresh fruit 3/		0.0	
Potatoes		0.0	
Tree nuts 2/		0.0	
Canned vegetables 6/		0.0	
Fresh vegetables 7/		0.0	
Frozen vegetables 8/		0.0	

FY 1997 SUPPLIER CREDIT COVERAGE 1/

	Announced	Exporter Applications	
	Allocation 10/	Received	Balance
Country/Commodity	In Millions of Dollars)	(In Millions of Dollars)	(In Millions of Dollars)
MEXICO	30.0	0.31	29.69
Dried fruit 5/		0.0	
Canned fruit 4/		0.0	
Canned vegetables 6/		0.0	
Fresh fruit 3/		0.3	
Fresh vegetables 7/		0.0	
Frozen vegetables 8/		0.0	
Potatoes		0.0	
Tree nuts 2/		0.0	
Wine; Brandy		0.0	
SOUTHEAST ASIA	35.0	0.04	34.96
Canned fruit 4/		0.0	
Dried fruit 5/		0.0	
Fresh fruit 3/		0.0	
Frozen fruit 9/		0.0	
Potatoes		0.0	
Tree nuts 2/		0.0	
Canned Vegetables 6/		0.0	
Fresh vegetables 7/		0.0	
Frozen vegetables 8/		0.0	
Wine; Brandy		0.0	

1/ Coverage announced for FY 1997 as of May 9, 1997 as detailed in FAS Program Announcements (tel: 202-690-1621) for information. 2/ almonds, pecans, pistachios, walnuts, hazelnuts. 3/ Apples, apricots, avocadoes, blueberries, cherries, grapes, grapefruit, kiwi, lemons, melons, nectarines, oranges, pears, plums, peaches, raspberries, strawberries, tangerines. 4/ peaches, pears, cocktail, tart cherries. 5/ raisins, prunes, dates, figs. 6/ asparagus, beans, carrots, corn, peas, tomatoes, tomato paste. 7/ asparagus, beans, broccoli, carrots, cauliflower, celery, corn, garlic, lettuce, onions, peppers, potatoes, tomatoes. 8/ beans, broccoli, carrots, corn, spinach. 9/ blackberries, blueberries, raspberries, strawberries. 10/ All commodities, including those not listed.

EXPORT NEWS AND OPPORTUNITIES

First direct shipment of U.S. sweet cherries arrives in China

The first official shipment of sweet cherries from Washington state arrived in Shanghai on June 19. This first-time shipment follows the recent signing of a modified work plan governing export shipments of Washington state cherries. The previous work plan had effectively precluded shipments by requiring that the entire program be suspended in the event of a Western cherry fruit fly detection in a shipment. Under the revised work plan, such a detection will require that the lot of cherries be either fumigated, reexported or destroyed, but just the packing facility from which the cherries originated would be suspended from the program until investigation and corrective measures could be undertaken.

The Northwest Cherry Growers, representing 2,500 sweet cherry growers from Washington state, estimates the initial Chinese market could be worth \$2 to \$4 million annually, with long-term potential even higher. The U.S. cherry industry will likely now turn its attention to addressing China's trade restrictive import duty, currently set at 48 percent ad valorem, plus a 17 percent VAT. The ongoing WTO accession process provides an opportunity for bringing this duty, and others, down to trade facilitating levels. Efforts to expand the cherry agreement to include other production areas, notably California, Oregon, and Idaho, are ongoing.

WORLD TRADE SITUATION AND POLICY UPDATES

EU'S 1997/98 program in compliance with U.S. - EC Canned Fruit Accord

FAS has determined that the European Union's proposed canned fruit program for 1997/98 complies with the U.S.-EC Canned Fruit Accord (CFA). The net cost of canning peaches to EU processors, after processing aid payments from

Brussels are deducted from the minimum price paid to growers for raw fruit, is estimated at \$203.57, above the agreed-upon world price of \$199.84 per metric ton. For canned pears, processing aids were reduced by 25 percent due to the EU having exceeded its production threshold during the last 3 years. The penalty brings the 1997/98 net cost to processors up to \$268.25 per metric ton of canning pears, versus a calculated world price of \$189.06.

The CFA is a long standing bilateral agreement between the US and the EU to review and agree upon a representative world price for fresh peaches and pears used for canning. The CFA also sets out procedures to ensure that the EU processing aid is contained to a level that keeps the net cost of canning fruit for EU processors at or above the world price level. In recent years, the U.S. share of world canned peach markets has continued to decline, due to factors beyond the scope of the CFA, including the lucrative withdrawal program which has boosted EU peach production to twice the level required for canning purposes. The EU Commission forwarded on June 20 data on the withdrawal program and other canned fruit programs that was requested last February by a G-6 group of countries (United States, Australia, Argentina, Chile, Brazil and South Africa) that expressed concern with losses of export market share to subsidized EU competition.

Mexico initiates anti-dumping duty investigation on canned peaches

On May 26 the Secretariat of Commerce announced acceptance of a petition to investigate a subsidy and dumping claim against exports to Mexico of Greek canned peaches in halves with syrup. The petition was made by the processing company "Conservas la Torre" alleging export subsidies, price discrimination and injury to the Mexican industry. The investigation will be based on actions taking place between April-December 1996. All interested parties have 30 working days from May 26 to provide comments.

Poland reduces tariffs slightly for some horticultural product imports

Poland's Council of Ministers has approved new tariffs and tariff regulations for 1997, which will somewhat reduce import tariffs for many horticultural products. The new tariff levels become effective July 1, 1997. The tariff reductions reflect Poland's World Trade Organization (WTO) commitments to reduce import tariffs over time. In accordance with WTO agreements, Poland updates its customs schedule every 6 months to reflect adjustments to import tariffs or new trade agreements. Some agricultural products for which applied tariffs were slightly reduced include fresh fruits (dates, figs, avocados), fresh vegetables, raisins, coffee, tea, pepper, vanilla, cocoa beans, selected processed fruits and vegetables, and selected wines and liquors. Poland also liquidated an across-the-board border tax, which in 1996 was 3 percent for all imports.

In an unusual development, not connected with Poland's WTO commitments, the Polish government reduced the value add tax (VAT) applied to fresh citrus from 22 percent to 7 percent. The change will become effective on January 1, 1998.

EU Commission targets new fruits for import licensing

On Friday, June 13, the EU Commission published a regulation establishing a modified list of fresh fruits that require import licenses. After reviewing the trigger volumes set forth under the Uruguay Round special safeguards for fruit and vegetables, the Commission decided to eliminate the import license requirement for apples, pears, and clementines. Import volumes of these products reportedly never reached the trigger levels. However, the Commission added table grapes and cherries to the list of products for which import licenses are required during their respective entry price periods. The Commission also changed the periods for which licenses are necessary for lemons and cucumbers. lemons, the new period is September 1 through May 30, rather than all year. For cucumbers, the

new period is November 1 through April 30, rather than May 1 through October 31.

The EU Commission uses the import license requirement ostensibly to monitor import volumes for the special agricultural safeguard, provided under the Uruguay Round agriculture agreement. Should actual imports of a covered product during the entry price period exceed the trigger volume, the EU can temporarily invoke the special safeguard and raise the import tariff on the product. The EU special safeguard scheme calls for a duty increase equal to one third of both, the applied ad valorem duty and any additional tariffs (some fruits and vegetables are subject to both, an ad valorem duty plus additional tariffs, which vary according to the entry price and entry period). For example, in the event imports of cherries between May 21 and August 10 of this year exceed 35,721 metric tons, the EU can raise the tariff during the entry price period by one third of the applied ad valorem duty plus one third of any additional tariff.

WORLD FRESH CITRUS SITUATION

Citrus production in selected countries in 1996/97 is forecast at a record 68.1 million metric tons, 3 percent above the previous year's output. Oranges account for most of this increase. The amount of oranges expected to be processed in 1996/97 is forecast at a record 28.9 million tons, 8 percent above the previous year's level. More citrus is expected to be processed because of record orange harvests in Florida and Sao Paulo. Selected country fresh citrus exports, however, are forecast to decrease 6 percent due mainly to a smaller harvest in Spain, the world's largest fresh citrus exporter. The United States and South Africa are expected to expand fresh citrus exports in 1996/97, due partly to a forecast 14 percent drop in Spain's exports.

Summary

Total citrus production in 1996/97 in major producing countries is estimated at a record 68 million tons, up 3 percent from the 1995/96 crop. Larger crops in Brazil and the United States, in addition to moderate gains in Greece and South Africa, account for most of this increase. Orange production in 1996/97 in selected countries is forecast at a record 45.6 million tons, up 4 percent from last year, and up 17 percent since 1991/92. A 12 percent increase in Brazil and a 6 percent increase in the United States account for most of the higher orange output. Grapefruit production is forecast to increase 7 percent based on a record U.S. harvest. The production of tangerines and lemons in selected countries in 1996/97 is forecast unchanged from the previous year.

Citrus exports for selected countries in 1996/97 are forecast at 7.6 million tons, down 6 percent from the previous year's volume. An expected 14 percent decrease in Spain's citrus exports is expected to more than offset higher shipments from the United States and South Africa. Spain's exports are forecast to decrease due to a smaller citrus harvest.

Citrus processing in 1996/97 is forecast at a record 28.9 million tons, 7 percent above last year's level. The United States and Brazil

account for the most of the increase in processing, due to larger orange harvests.

Southern Hemisphere

Total citrus production in 1997 (corresponds to the 1996/97 in the tables in the statistical section) in selected countries in the Southern Hemisphere is forecast at 23.4 million metric tons, up 9 percent from 1996. A forecast 8 percent increase in Brazil's orange crop accounts for most of the production upturn. Brazilian orange production accounts for more than 80 percent of total Southern Hemisphere citrus output.

Fresh citrus exports by selected Southern Hemisphere countries in 1997 are forecast at 1.3 million tons, up 4 percent from the previous year's shipments. South Africa is expected to account for the bulk of the increase in Southern Hemisphere exports. The devaluation of the Rand against other major international currencies has helped South African exports to be more price competitive in international markets.

Brazil

The total Brazilian citrus crop in 1997 (harvested June through December 1997) is forecast at 19.7 million tons, up 12 percent from the 1996 estimate. Total fresh orange production in 1997

is forecast at a record 18.3 million tons, 8 percent above last year's revised estimate. In Sao Paulo, the main producing region of fresh oranges, production is expected to increase 9 percent, to 400 million 40.8 kilogram boxes. Production in other citrus producing regions is forecast to remain stable. The increase in the Sao Paulo is largely attributed to more trees coming into production, expected higher box/tree yields based on favorable weather during the flowering period and an increasing number of trees in the higher yielding age groups. Producer and trade source orange production forecasts for Sao Paulo range from 380 to 405 million boxes.

The number of citrus growers in Sao Paulo has recently been decreasing, with the inefficient ones being forced out of business. However, the number of citrus trees owned by large producers as a percentage of total trees has been increasing vis-a-vis small producers. Grove care, particularly by small producers, has decreased in comparison to previous crops as a result of increased financial difficulties due to higher chemical product and fertilizer prices and disease problems. The outbreak of the disease Citrus Chlorosis Variegated (CVC or "amarelinho") has sharply increased the costs of grove management, and many of the producers cannot afford the costs of pruning the infected branches or having to erradicate trees with the disease. Moreover, the end of the master contract in recent years has resulted in another burden on producers, since they are not used to picking and hauling fruit to the processing plant.

The Sao Paulo State Secretariat of Agriculture has proposed the creation of a Citrus Commission, comprised of representatives of different sectors of the citrus industry and subordinated to the Sao Paulo State Secretariat of Agriculture to establish a citrus policy and to respond to citrus related issues. The setting of an orange reference price for producers, in addition to the establishment of future measures for monitoring and controlling citrus canker, would be the responsibilities for the commission.

Domestic orange consumption in Brazil in 1997 is forecast at 5.9 million tons, up 6 percent from the previous year's revised estimate.

Consumption has been increasing since the implementation of the economic stabilization plan (Real Plan), in July 1994, which increased the purchasing power of the lower and lower-middle classes. Orange prices have also decreased in the domestic market in the past 4 years, making oranges more affordable to the consumer. In addition, the consumption of not-fromconcentrate orange juice (fresh or pasteurized) continues to rise. Also, the shift in marketing oranges from units (price per dozen) to weight (price per kilogram) and the presence of juicers, who process orange juice and sell it in the informal economy, have contributed to a higher consumption of oranges.

Fresh orange exports in 1997 are forecast unchanged from the previous year. The majority of the fruit is shipped to the Netherlands.

The amount of oranges for processing in 1997 is forecast at a record 12.6 million tons, 16 percent above the previous year. More oranges are expected to be processed based on the record harvest. Sao Paulo is expected to increase its processing volume, while processing in other regions remains constant.

Argentina

Argentina's total citrus production in 1997 is forecast at 1.9 million tons, 2 percent below the previous year. A 4-percent increase in the lemon crop is not enough to offset decreases in other citrus fruits due to drought in other citrus producing areas. Argentina's lemon production is forecast at a record 750,000 tons. This increase is due mainly to very good weather condition and more trees coming into production. The orange crop in 1997 is forecast to decrease 5 percent to 670,000 tons. The forecast drop is attributed to the trees entering a rest phase following very good output last year. Both the tangerine and grapefruit crops are forecast to be smaller than last year, yielding 320,000 and 200,000 tons, respectively. This drop in production is mainly due to poor weather conditions.

Domestic consumption of fresh citrus in 1997 is forecast to decrease by 5 percent, reflecting the

slight decrease in supplies in the most popular citrus fruits. In addition, the purchasing power of the Argentine consumer is deteriorating.

Total citrus exports in 1997 are forecast to decrease 8 percent to 298,000 tons in 1997. This drop is due mainly to the devaluation of the European currency versus the U.S. dollar. Since all Argentine citrus exports are priced in U.S. dollars, the fruit is more expensive overseas and therefore harder to sell. In the case of lemons, Argentine exports to Spain are forecast to drop due to improved weather conditions which increased the size of Spain's lemon crop. Orange, tangerine, and grapefruit exports are also forecast to decrease, due to the expected smaller harvests. Argentina's citrus imports in 1997 are forecast unchanged at 8,000 tons, which are comprised completely of grapefruit.

Processing in Argentina is forecast to increase 6 percent in 1997. This increase is the result of a record lemon harvest, expected lower fresh exports, and more damaged oranges not fit for domestic consumption.

South Africa

Total South Africa citrus production is forecast in 1997 to reach a record 1.22 million tons. Orange production, which accounts for up to 75 percent of the total citrus crop, is forecast to increase 2 percent over last season. The main orange variety produced is Valencia, followed by Navel.

Total citrus exports in 1997 are forecast to increase 8 percent to a record 817,000 tons. In 1996, approximately 65 percent of South Africa's orange exports went to the European Union, the Middle East, Far East, and Southern African countries. For most of 1996, the South African currency depreciated against major international currencies such as the U.S. Dollar, British Pound, and the Japanese Yen. The depreciating Rand resulted in South African citrus exports being more price competitive against other exporters. Increased market development activities overseas also contributed to the higher exports.

Australia

Total citrus production in 1997 is forecast at 579,000 tons, about the same as the previous year's output. Production of individual orange varieties has continued to change in recent years. In 1997, Valencia production is forecast to fall by 31,000 tons, while Navel production is forecast to increase by 32,000 tons. Industry sources believe that as many as 600,000 Valencia trees may have been removed. This trend has been partially a result of the wide fluctuations in processing returns for Valencia oranges.

Total citrus exports in 1997 are forecast to reach 120,000 tons, an increase of 11 percent over the 1996 season. Most of the increase is expected to be in oranges. Increased shipments to South East Asian markets are also expected. Last year exports to Malaysia, Singapore, Hong Kong, Indonesia, and Japan accounted for close to 80 percent of Australia's total orange exports. Exports to the U.S. also increased.

Citrus for processing in 1997 is forecast at 235,000 tons, 9 percent less than the amount processed in 1996. Oranges account for 94 percent of all fresh citrus processed. Some lemons are also processed into juice.

Revised Northern Hemisphere

Production

Data for the Northern Hemisphere have been revised since the February issue of the World Horticultural Trade & U.S. Export Opportunities. However, total citrus production in the Northern Hemisphere for 1996/97 is forecast unchanged from the February estimate.

Greece's lemon and orange production in 1996/97 were increased 11 and 6 percent, respectively, due to more trees in production than earlier expected. The tangerine production forecast was reduced 8 percent to 2.4 million tons.

Korea's tangerine production was reduced 13 percent to 480,000 tons. This drop is due mainly

to more trees in production.

Citrus production estimates for Italy, Spain, and Mexico were revised slightly.

Exports

The total Northern Hemisphere citrus export forecast for 1996/97 is unchanged from the February estimate, but down 8 percent from last year's shipments.

Processing

The total Northern Hemisphere citrus processing forecast for 1996/97 was reduced 2 percent to 15 million tons. A reduction in the U.S. grapefruit processing estimate accounts for most of the decrease.

U.S. consumption of grapefruit is forecast to increase 12 percent from the February estimate. This higher apparent consumption estimate includes fruit that may be left unharvested on the trees. The record 1996/97 grapefruit crop, combined with lower fresh exports than initially expected, large grapefruit juice stocks, and low producer prices could result in 3 million boxes of grapefruit being abandoned on the trees.

The Korean citrus processing forecast for 1996/97 is down 60 percent from the February estimate to 12,000 tons. A sharp drop in citrus production accounts for this decrease. Smaller crops in Italy, Mexico, and Morocco also account for reduced processing estimates for Italy, Mexico, and Morocco.

For information on production, supply, and trade contact Debbie Seidband at 202-720-6877. For information on marketing contact Ted Goldammer at 202-720-8498.

TABLE 1: TOTAL CITRUS

Country/Yea		oduction	Imports	Exports	Consumption 2/	Processed
Northern He Mediterrane						
Cyprus 4/	1994/95 1995/96 1996/97	301 316 288	0 0 0	163 163 150		95 107 90
Egypt 4/	1994/95 1995/96 1996/97	2,066 2,145 2,201	0 0 0	194 218 225	1,855 1,907 1,956	17 20 20
Gaza 4/	1994/95 1995/96 1996/97	104 104 104	0 0	95 95 95	9	0 0 0
Greece	1994/95 1995/96	1,147 1,056	9	430 410	478 386	248 270
Israel	1996/97 1994/95 1995/96	1,120 1,003 1,052	9 28 23	331 337 342	191	277 536 542
Italy	1996/97 1994/95 1995/96	1,052 2,853 3,445	154 116	343 199 244	2,008 2,343	542 800 974
Morocco 4/	1996/97 1994/95 1995/96	2,595 995 1,436	138	168 384 566	576 775	747 35 95
Spain	1996/97 1994/95 1995/96	1,136 5,040 4,445	0 65 73	2,885 2,771	1,381 1,043	70 839 704
Turkey 4/	1996/97 1994/95 1995/96	4,001 1,880 1,775	77 38 50	2,377 391 375		661 188 177
Subtotal Med	1996/97 diterranean Basin 1994/95 1995/96 1996/97	2,050 15,389 15,774 14,547	294 272 247	5,078 5,184 4,549	7,847 7,973	204 2,758 2,889 2,611
	ern Hemisphere le's Republic of	14,047	<i>2</i> -7 <i>1</i>	4,040	7,004	2,011
	1994/95 1995/96 1996/97	6,056 7,236 7,693	0 4 6	134 146 156	6,733	303 361 385
Cuba	1994/95 1995/96 1996/97	600 650 600	0 0 0	95 105 95	358	182 187 182
Japan	1994/95 1995/96 1996/97	1,685 1,764 1,625	554 525 564	6 6 6	2,138 2,104 2,035	95 179 148
July 1997		,	19		World Horticul	

TABLE 1: TOTAL CITRUS

Country/Year 3/	Production	Imports	Exports	Consumption 2/	Processed
Korea, Republic of 1994/95 1995/96 1996/97	549 615 480	0 1 1	1 1 1	517 568 468	31 47 12
Mexico 1994/95 1995/96 1996/97	4,894 4,206 4,091	4 6 5	170 164 173	3,775 3,397 3,319	953 651 604
United States 1994/95 1995/96 1996/97	14,328 14,516 15,621	189 191 174	1,214 1,166 1,247	2,890 3,168 3,466	10,413 10,373 11,082
Subtotal Other Northern F 1994/95 1995/96 1996/97	28,112 28,987 30,110	747 727 750	1,620 1,588 1,678	15,262 16,328 16,769	11,977 11,798 12,413
Total Northern Hemisphe 1994/95 1995/96 1996/97	re 43,501 44,761 44,657	1,041 999 997	6,698 6,772 6,227	23,109 24,301 24,403	14,735 14,687 15,024
Southern Hemisphere Argentina					
1994/95 1995/96 1996/97	2,007 1,975 1,940	4 12 8	258 326 298	1,067 1,001 950	686 660 700
Australia 1994/95 1995/96 1996/97	448 581 579	9 13 13	86 107 120	163 229 237	208 258 235
Brazil 1994/95 1995/96 1996/97	17,812 17,646 19,693	0 0 0	91 91 91	6,469 6,682 6,972	11,252 10,873 12,630
South Africa 1994/95 1995/96 1996/97	987 1,173 1,221	0 0 115	581 753 817	182 142 227	224 278 292
Total Southern Hemisphe 1994/95 1995/96 1996/97	re 21,254 21,375 23,433	13 25 136	1,016 1,277 1,326	7,881 8,054 8,386	12,370 12,069 13,857
Total World 1994/95 1995/96 1996/97	64,755 66,136 68,090	1,054 1,024 1,133	7,714 8,049 7,553	30,990 32,355 32,789	27,105 26,756 28,881

^{1/} Forecast

^{2/} In Greece, Italy, and Spain "consumption" includes fruit withdrawn from the market under the European Union price support program.

^{3/} Crop years refers to harvest and marketing period, which usually begins in the fall and extends to the spring. This corresponds roughly to October-June in the Northern Hemisphere and April-December in the Southern Hemisphere. For the Southern Hemisphere, harvest occurs almost entirely during the second year shown.

^{4/}Estimates carried over from July 1996 circular

TABLE 2: FRESH ORANGES

Country/Year 3		oduction	Imports	Exports	Consumption 2/	Processed
Northern Hemis Mediterranean						
Cyprus	1994/95 1995/96 1996/97	166 170 165	0 0 0	76 76 80	30	60 64 55
Egypt	1994/95 1995/96 1996/97	1,513 1,555 1,608	0 0 0	183 206 210		8 10 10
Gaza 4/	1994/95 1995/96 1996/97	87 87 87	0 0 0	81 81 81	6 6 6	0 0 0
Greece	1994/95 1995/96 1996/97	926 854 900	3 2 2	375 330 250	330 274 392	224 252 260
Israel	1994/95 1995/96 1996/97	405 472 472	20 15 15	182 174 175	43 93 92	200 220 220
ltaly	1994/95 1995/96 1996/97	1,800 2,200 1,515	45 36 40	129 135 95	1,206 1,451 1,010	510 650 450
Morocco	1994/95 1995/96 1996/97	657 1,013 780	0 0	240 378 300	382 554 420	35 81 60
Spain	1994/95 1995/96 1996/97	2,697 2,434 2,146	49 44 50	1,350 1,325 1,100	871 653 650	525 500 446
Turkey	1994/95 1995/96 1996/97	920 840 1,000	36 50 0	112 100 110	752 706 790	92 84 100
Subtotal Medite		9,171 9,625 8,673	153 147 107	2,728 2,805 2,401	4,942 5,106 4,778	1,654 1,861 1,601
Other Northern China	Hemisphere					
	1994/95 1995/96 1996/97	1,633 1,727 1,836	0 4 6	17 16 16	1,534 1,629 1,734	82 86 92
Cuba	1994/95 1995/96 1996/97	350 380 350	0 0 0	40 40 40	235 265 235	75 75 75
Japan	1994/95 1995/96 1996/97	30 26 27	182 152 185	0 0	210 176 210	2 2 2
July 19	97		21		World Horticultu U.S. Export O	

(-) - '			,	
TABLE:	2: FR	RESH (ORANGES	3

Country/Year 3/	Production	Imports	Exports	Consumption 2/	Processed
Mexico 1994/95 1995/96 1996/97	3,570 3,000 2,800	1 3 2	10 8 8	2,545	750 450 400
United States 5/ 1994/95 1995/96 1996/97	10,474 10,723 11,399	18 23 20	576 508 560	1,727	8,455 8,511 9,115
Subtotal Other Northern F 1994/95 1995/96 1996/97	16,057 15,856 16,412	201 182 213	643 572 624	6,342	9,364 9,124 9,684
Total Northern Hemispher 1994/95 1995/96 1996/97	re 25,228 25,481 25,085	354 329 320	3,371 3,377 3,025		11,018 10,985 11,285
Southern Hemisphere Argentina					
1994/95 1995/96 1996/97	712 703 670	1 0 0	83 91 85	483	159 129 150
Australia 1994/95 1995/96 1996/97	416 543 544	7 11 11	80 105 115		195 240 220
Brazil 1994/95 1995/96 1996/97	16,520 16,360 18,360	0 0 0	82 82 82	5,670	11,020 10,608 12,362
South Africa /6 1994/95 1995/96 1996/97	770 930 970	0 0 75	445 595 668	159 121 157	166 214 220
Total Southern Hemisphe 1994/95 1995/96 1996/97	18,418 18,536 20,544	8 11 86	690 873 950	6,196 6,483 6,728	11,540 11,191 12,952
Total World 1994/95 1995/96 1996/97	43,646 44,017 45,629	362 340 406	4,061 4,250 3,975	17,389 17,931 17,823	22,558 22,176 24,237

^{1/} Forecast

^{2/} In Greece, Italy, and Spain "consumption" includes fruit withdrawn from the market under the European Union price support program.

^{3/} Crop years refers to harvest and marketing period, which usually begins in the fall and extends to the spring. This corresponds roughly to October-June in the Northern Hemisphere and April-December in the Southern Hemisphere. For the Southern Hemisphere, harvest occurs almost entirely during the second year shown.

^{4/}Tangerine production is small and is included with oranges 5/ Includes Temples

^{6/} Includes small quantities of tangerines

TABLE 3: FRESH TANGERINES

Country/Year 3/	Production	Imports	Exports	Consumption 2/	Processed
Northern Hemisphere Mediterranean Basin					
1994/95 1995/96 1996/97	250 256 258	0 0	0 3 5	247 250 250	3 3 3
Greece 1994/95 1995/96 1996/97	84 71 80	0 0	15 20 31	67 49 47	2 2 2
1994/95 1995/96 1996/97	117 125 125	0 0	30 38 38	50 42 42	37 45 45
1994/95 1995/96 1996/97	468 528 460	54 33 50	24 52 40	463 459 430	35 50 40
Morocco 4/ 1994/95 1995/96 1996/97	304 389 330	0 0	142 187 160	162 188 160	0 14 10
Spain 1994/95 1995/96 1996/97	1,784 1,563 1,410	1 3 2	1,198 1,112 950	390 320 320	197 134 142
Turkey 1994/95 1995/96 1996/97	430 450 520	0 0 0	102 105 110	285 300 358	43 45 52
Subtotal Mediterranean Ba 1994/95 1995/96 1996/97	3,437 3,382 3,183	55 36 52	1,511 1,517 1,334	1,664 1,608 1,607	317 293 294
Other Northern Hemispher China 1994/95 1995/96 1996/97	4,423 5,509 5,857	0 0	117 130 140	4,085 5,104 5,424	221 275 293
Cuba 1994/95 1995/96 1996/97	6 6 6	0 0	0 0	6 6 6	0 0
Japan 5/ 1994/95 1995/96 1996/97	1,539 1,626 1,487	7 4 5	6 6 6	1,450 1,450 1,343	90 174 143
South Korea 1994/95 1995/96 1996/97	549 615 480	0 1 1	1 1 1	517 568 468	31 47 12
Mexico 1994/95 1995/96 1996/97	192 170 170	0 0	4 4 3	168 149 150	20 17 17

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TABLE 3: FRESH TANGERINES

	Production	Imports	Exports	Consumption 2/	Processed
Country/Year 3/		•	•	•	
United States 6/ 1994/95	389	0	19	227	150
1994/95	415	9 11	22	254	152 150
1996/97	531	6	24	348	165
Subtotal Other Northern He		0	24	340	103
1994/95	7,098	16	147	6,453	514
1995/96	8,341	16	163	7,531	663
1996/97	8,531	12	174	7,739	
Total Northern Hemisphere		12		7,700	000
1994/95	10,535	71	1,658	8,117	831
1995/96	11,723	52	1,680	9,139	956
1996/97	11,714	64	1,508	9,346	924
Southarn Hamianhara					
Southern Hemisphere					
Argentina 1994/95	346	0	27	294	25
1995/96	336	1	36	263	38
1996/97	320	Ó	30	260	30
Brazil 7/	020	•		200	30
1994/95	560	0	8	432	120
1995/96	560	0	8	402	150
1996/97	590	Ō	8 8 8	432	150
T-4-104b 11					
Total Southern Hemisphere		0	25	700	4.45
1994/95	906	0	35	726	145
1995/96	896	1 0	44	665	188
1996/97	910	U	38	692	180
Total World					
1994/95	11,441	71	1,693	8,843	976
1995/96	12,619	53	1,724	9,804	1,144
1996/97	12,624	64	1,546	10,038	1,104

^{1/} Forecast

2/ In Greece, Italy, and Spain "consumption" includes fruit withdrawn from the market under the European Union price support program.

Export data include mandarins

^{3/} Crop years refers to harvest and marketing period, which usually begins in the fall and extends to the spring. This corresponds roughly to October-June in the Northern Hemisphere and April-December in the Southern Hemisphere. For the Southern Hemisphere, harvest occurs almost entirely during the second year shown.

^{4/} Clementines only

^{5/} Mainly satsumas (also called mandarin or unshu mikan, but also including mandarin hybrids.

^{6/} Includes tangelos which account for about half of combined tangerine and tangelo production.

^{7/} State of Sao Paulo only, which apparently accounts for over-half of Brazil's production. About 120,000 tons of tangerines, which are processed, are included in the orange table.

FRESH CITRUS: SUPPLY & UTILIZATION, SELECTED COUNTRIES 1994/95 - 1996/97 1/ (1,000 METRIC TONS) TABLE 4: FRESH GRAPEFRUIT

Country/Year 3/	Production	Imports	Exports	Consumption 2/	Processed
Northern Hemisphere Mediterranean Basin	2				
Cyprus 1994 1995 1996	/96 108	0 0	60 60 50	10	30 38 30
Gaza 1994 1995 1996	/95 9 /96 9	0 0	7 7 7	2	0 0
Israel 1994 1995	/95 415 /96 395	5 5 5	116 117	30 25	274 258
1996 Italy 1994 1995	/95 5	5 46 38	117 7 5	25 44 37	258 0 0
1996 Turkey 1994	/97 3	35	3	35	0
1995 1996 Subtotal Mediterrane	/96 65 /97 80 an Basin	0	50 60	9	6 6 7
1994 1995 1996	/96 581	51 43 40	235 239 237		310 302 295
Other Northern Hemis	sphere				
1994 1995 1996	/96 250	0 0 0	55 65 55	70 75 70	105 110 105
Japan 1994 1995 1996	/96 0	272 275 280	0 0	272 275 280	0 0 0
Mexico 1994 1995 1996	/96 145	1 1 1	1 2 2	125 108 113	35 36 36
United States 1994, 1995, 1996,	/96 2,466	13 13 6	487 502 530	719 696 886	1,449 1,281 1,370
Subtotal Other Norther 1994, 1995, 1996	/95 3,032 /96 2,861	286 289 287	543 569 587	1,186 1,154 1,349	1,589 1,427 1,511
Total Northern Hemis 1994, 1995, 1996	phere /95 3,616 /96 3,442	337 332 327	778 808 824	1,276 1,237 1,434	1,899 1,729 1,806
1990)	3,131	321	024	1,434	1,000

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FRESH CITRUS: SUPPLY & UTILIZATION, SELECTED COUNTRIES 1994/95 - 1996/97 1/

(1,000 METRIC TONS)

TABLE4: FRESH GRAPEFRUIT

Country/Voor 2	1	Production	Imports	Exports	Consumption 2/	Processed
Country/Year 3	I					
Southern Hemi Argentina	sphere					
Argentina	1994/95 1995/96 1996/97	208 216 200	3 8 8	37 34 33	157	39 33 30
South Africa						
	1994/95 1995/96 1996/97	154 172 177	0 0 40	98 115 105	14	40 43 50
Total Southern	Hemispher	e				
	1994/95 1995/96 1996/97	362 388 377	3 8 48	135 149 138	171	79 76 80
Total World						
2	1994/95 1995/96 1996/97	3,978 3,830 4,114	340 340 375	913 957 962	1,408	1,978 1,805 1,886

^{1/} Forecast

2/ In Greece, Italy, and Spain "consumption" includes fruit withdrawn from the market under the

European Union price support program.

3/ Crop years refers to harvest and marketing period, which usually begins in the fall and extends to the spring. This corresponds roughly to October-June in the Northern Hemisphere and April-December in the Southern Hemisphere. For the Southern Hemisphere, harvest occurs almost entirely during the second year shown.

TABLE 5: FRESH LEMONS

Country/Ye		Production	Imports	Exports	Consumption 2/	Processed
Northern H Mediterrand Cyprus						
	1994/95 1995/96 1996/97	40 38 33	0 0 0	27 27 20	8 6 8	5 5 5
Gaza	1994/95 1995/96 1996/97	8 8 8	0 0	7 7 7	1 1 1	0 0 0
Greece	1994/95 1995/96 1996/97	137 131 140	6 8 7	40 60 50	81 63 82	22 16 15
Israel	1994/95 1995/96 1996/97	26 20 20	3 3 3	3 3 3	20 18 18	6 2 2
Italy	1994/95 1995/96 1996/97	565 699 610	9 9 13	39 52 30	295 396 - 343	240 260 250
Morocco	1994/95 1995/96 1996/97	20 20 20	0 0 0	0 0 0	20 20 20	0 0 0
Spain	1994/95 1995/96 1996/97	545 437 433	15 26 25	335 333 325	120 70 70	105 60 63
Turkey	1994/95 1995/96 1996/97	470 420 450	2 0 0	132 120 120	293 258 285	47 42 45
Subtotal Me	editerranean Basi 1994/95 1995/96 1996/97	n 1,811 1,773 1,714	35 46 48	583 602 555	838 832 827	425 385 380
Other North Japan	nern Hemisphere					
	1994/95 1995/96 1996/97	2 2 2	93 94 94	0 0 0	95 96 96	0 0 0
Mexico	1994/95 1995/96 1996/97	11 11 11	1 1 1	0 0 0	1 1 1	11 11 11
United Stat	es 1994/95 1995/96 1996/97	814 900 896	11 11 10	129 131 130	341 351 346	355 429 430
July	1997		27		World Horticul U.S. Export	tural Trade & Opportunities

FRESH CITRUS: SUPPLY & UTILIZATION, SELECTED COUNTRIES 1994/95 - 1996/97 1/ (1,000 METRIC TONS) TABLE 5: FRESH LEMONS

0 1 0/		Production	Imports	Exports (Consumption 2/	Processed
Country/Yea	ir 3/					
Subtotal Oth	er Northern Ho 1994/95 1995/96 1996/97	emisphere 827 913 909	105 106 105	129 131 130	437 448 443	366 440 441
Total Northe	rn Hemisphere 1994/95 1995/96 1996/97	2,638 2,686 2,623	140 152 153	712 733 685	1,275 1,280 1,270	791 825 821
Southern He Argentina	misphere					
	1994/95 1995/96 1996/97	741 720 750	0 3 0	111 165 150	167 98 110	463 460 490
Australia	1994/95 1995/96 1996/97	32 38 35	2 2 2	6 2 5	15 20 17	13 18 15
Brazil 4/	199 4 /95 1995/96 1996/97	67 70 73	0 0 0	1 1 1	0 0 0	66 69 72
South Africa	1994/95 1995/96 1996/97	63 71 74	0 0 0	38 43 44	7 7 8	18 21 22
Total Southe	ern Hemispher 1994/95 1995/96 1996/97	903 899 932	2 5 2	156 211 200	189 125 135	560 568 599
Total World	1994/95 1995/96 1996/97	3,541 3,585 3,555	1 4 2 157 155	868 944 885	1,464 1,405 1,405	1,351 1,393 1,420

^{1/} Forecast

^{2/} In Greece, Italy, and Spain "consumption" includes fruit withdrawn from the market under the European Union price support program.

^{3/} Crop years refers to harvest and marketing period, which usually begins in the fall and extends to the spring. This corresponds roughly to October-June in the Northern Hemisphere and April-December in the Southern Hemisphere. For the Southern Hemisphere, harvest occurs almost entirely during the second year shown. The harvest of lemons usually begins earlier and often extends throughout the year. 4/ State of Sao Paulo only.

TABLE 6: OTHER CITRUS

Country/Year 3/	Production	Imports	Exports	Consumption 2/	Processed
Northern Hemisphere Mediterranean Basin Egypt 4/					
1994/95 1995/96 1996/97	303 334 335	0 0 0	11 9 10	286 318 318	6 7 7
1994/95 1995/96	40 40 40	0 0	6 10 10	15 13 13	19 17 17
1996/97 Italy 5/ 1994/95 1995/96 1996/97	15 14 7	0	0 0	0	15 14 7
Morocco 1994/95 1995/96 1996/97	14 14 6	0 0	2 1 0	12 13 6	0 0
Spain 6/ 1994/95 1995/96 1996/97	14 11 12	0 0 0	2 1 2	0 0 0	12 10 10
Subtotal Mediterranean B 1994/95 1995/96 1996/97	asin 386 413 400	0 0 0	21 21 22	313 344 337	52 48 41
Other Northern Hemisphe Cuba 4/	re				
1994/95 1995/96 1996/97	14 14 14	0 0 0	0 0 0	12 12 12	2 2 2
Japan 7/ 1994/95 1995/96 1996/97	114 110 109	0 0 0	0 0	111 107 106	3 3 3
Mexico 8/ 1994/95 1995/96 1996/97	961 880 960	1 1 1	155 150 160	670 594 661	137 137 140
United States 8/ 1994/95 1995/96 1996/97	9 12 15	138 133 132	3 3 3	142 140 142	2 2 2
Subtotal Other Northern F 1994/95 1995/96 1996/97	1,098 1,016 1,098	139 134 133	158 153 163	935 853 921	144 144 147
Total Northern Hemispher 1994/95 1995/96 1996/97	1,484 1,429 1,498	139 134 133	179 174 185	1,248 1,197 1,258	196 192 188

FRESH CITRUS: SUPPLY & UTILIZATION, SELECTED COUNTRIES

1994/95 - 1996/97 1/ (1,000 METRIC TONS) TABLE 6: OTHER CITRUS

		Production	Imports	Exports Cor	nsumption 2/	Processed
Country/Yea	r 3/		•			
Southern He Brazil 9/	emisphere					
	1994/95 1995/96 1996/97	665 656 670	0 0 0	0 0 0	619 610 624	46 46 46
Total Southe	ern Hemisphe 1994/95 1995/96 1996/97	re 665 656 670	0 0 0	0 0 0	619 610 624	46 46 46
Total World	1994/95 1995/96 1996/97	2,149 2,085 2,168	139 134 133	179 174 185	1,867 1,807 1,882	242 238 234

^{1/} Forecast

2/ In Greece, Italy, and Spain "consumption" includes fruit withdrawn from the market under the European Union price support program.

4/ Mostly limes but some sour oranges and other varieties.

6/ Sour oranges.

^{3/} Crop years refers to harvest and marketing period, which usually begins in the fall and extends to the spring. This corresponds roughly to October-June in the Northern Hemisphere and April-December in the Southern Hemisphere. For the Southern Hemisphere, harvest occurs almost entirely during the second year shown. The harvest of limes usually begins earlier and often extends throughout the year.

^{5/} Mostly bergamots.

^{7/} Summer oranges (Natsu mikan or natsu daidai, a hybrid of mandarin with sour orange or pomelo).

^{8/} Limes

^{9/} Limes, states of Sao Paulo only, which apparently accounts for roughly 80 percent of Brazil's lime production.

Processed Tomato Products Situation and Outlook in Selected Countries

Canned tomato and tomato paste production in selected countries in 1997/98 are forecast at 1.6 and 1.3 million metric tons, down 21 and 10 percent from the previous season, respectively. The production decline in canned tomatoes is due largely to lower output in Italy, which accounts for over 80 percent of selected country production. Production was down in Italy due to reduced planted area, a severe frost last spring, and large carry-in stocks. Lower tomato paste production in 1997/98 is expected in most European countries, with the exception of France, where production remained the same. Despite the expected sharp decrease in canned tomato production, exports in 1997/98 are forecast to decrease only 1 percent as Italy is expected to reduce stocks in order to meet export demand. Tomato paste exports in 1997/98 are forecast to increase 5 percent to 937,000 tons despite lower production. All selected countries are expected to expand tomato paste exports except for Chile, Greece and France. U.S. tomato paste exports for the first 9 months of marketing year (July-June) 1996/97 have already reached a record 98,472 tons, 12 percent above the previous year's complete marketing year total.

Summary

Production of processing tomatoes in 11 major producing countries in 1997 is forecast at 20.28 million metric tons, down 7 percent from 1996, due largely to lower prices and high carryover stocks. This decline is expected to be somewhat offset with moderate production increases in Brazil, Mexico, Portugal and France. In Italy, a large draw-down of stocks in 1997 is expected to lower the Italian production this season.

Production downswings for canned tomatoes and tomato paste in selected countries in 1997/98 occurred mainly from large carry-in stocks.

Tomato paste exports in marketing year 1997/98 in selected countries forecast at 937,000 tons are expected to increase about 5 percent above the previous year's level despite lower production. Italy, Mexico, Portugal and Greece accounted for most of the increase. During the first 9 months of marketing year (July-June) 1996/97, U.S. tomato paste exports totaled 98,472 tons, up 49 percent from the same time the previous year. In 1995/96, U.S. exports totaled 88,000 tons, with Canada and Asian countries taking the bulk of all shipments.

Table 1: Production of Processing Tomatoes in Selected Countries

Country	1993	1994	1995	1996	1997
######################################		1,000 Me	etric tons		
North America					
United States	8,778	10,471	10,230	10,350	9,344
Mexico	340	350	275	140	200
Total	9,118	10,821	10,505	10,490	9,544
South America					
Brazil	670	878	930	680	1,000
Chile	611	745	902	1,007	886
Total	1,281	1,623	1,832	1,687	1,886
Western Mediterranean					
Italy	3,500	3,500	3,450	4,150	3,500
Greece	1,056	1/ 1,145	2/ 1,200	1,340	1,123
Spain	894	1,211	907	1,254	1,100
Portugal	501	865	831	905	910
France	238	277	287	290	295
Total	6,189	6,998	6,675	7,939	6,928
Eastern Mediterranean					
Turkey	1,050	1,225	2,080	1,850	1,700
Israel	205	254	315	256	220
Total	1,255	1,479	2,395	2,106	1,920
Total Mediterranean	7,444	8,477	9,070	10,045	8,848
Grand Total	17,843	20,921	21,372	21,795	20,278

^{1/} Includes approximately 30,000 tons diverted to the fresh market.

Source: Horticultural and Tropical Products Division, FAS, USDA.

United States

Large U.S. carryover reduces U.S. processing output

Production of tomatoes for processing under contract in the United States in 1997 is forecast at 9.34 million tons, down 10 percent from the previous year. This decline is due largely to lower wholesale prices received for tomato products over the past year, and record carryover stocks resulting from large packs the last few years. Also, domestic use has apparently slowed with most of the growth in use coming from export demand. According to USDA's Economic

Research Service (ERS), exports now account for about 6 percent of total domestic supply (production plus imports plus beginning stocks). The area contracted to be planted in 1997 is estimated at 121,500 hectares, down 13 percent from 1996. California accounted for 92 percent of the processing tomato acreage in the United States in 1996.

The United States is the world's largest producer of processed tomato products, with tomato concentrates (especially tomato paste, sauces and catsup) accounting for the majority of the products. Statistics for U.S. tomato paste production are not available.

^{2/} Includes approximately 20,000 tons diverted to the fresh market.

Wholesale prices for tomato products down

Continued low prices, new product introductions, and recent health claims associated with lycopene in tomatoes (with processing tomatoes singled out as strong carriers), could help jump-start domestic demand in the coming year.

According to ERS, the California Tomato Growers Association (representing the majority of processing tomato growers) and tomato processors have agreed upon an average field price of \$51 per short ton (\$56.22 per mertic ton) for ripe tomatoes for the 1997 season. This price is down from \$53 per short ton (\$58.42 per metric ton) average negotiated last year but is about the same as 2 years ago.

The lower price for the coming crop reflects the soft wholesale prices that have been prevalent in the market since last fall. For example, reported prices for fancy 31 percent tomato paste in 55 gallon drums averaged \$0.30 per pound during the first quarter of 1997, down 17 percent from a year earlier and the third consecutive annual decline.

Strong export demand fuels U.S. tomato market with record year-to-date mark

During the first 9 months of marketing year 1996/97 (July-March), U.S. exports of tomato products-- canned tomatoes, tomato paste, tomato sauce and ketchup totaled 216,000 tons valued at \$171 million, up 25 percent in volume and 16 percent in value from the same period a year earlier. Canada, Japan, Chile (a big buyer for the first time), Mexico (buying record volumes), Italy, Dominican Republic, Haiti and the United Kingdom were the most important export markets during this period. Accounting for the strongest export performance of the tomato products were tomato paste (19 percent) and tomato sauce (18 percent). Exports of canned tomatoes and ketchup during the same period accounted for increases of 8 and 2 percent, respectively.

U.S. imports from EU up dramatically

During the first 9 months of marketing year 1996/97 (July-March), U.S. imports of canned tomatoes from the EU totaled 36,000 tons, up 85 percent from the same period the previous year. Imports from Italy

totaling 32,000 tons accounted for 86 percent of total EU shipments to the U.S. during this period. The United States' removal of the 100 percent punitive duty on imports of Italian, Spanish and other EU canned tomatoes in July 1996 was the primary factor for this increase. This duty had been originally imposed in response to the EU/U.S. beef hormone dispute. During the same period, imports from Spain totaling over 4,000 tons, rose 105 percent above the year earlier.

Mexico

Mexico's processing production up

Production of processing tomatoes, consisting mostly of tomato paste, in Mexico in 1997 is estimated at 200,000 tons, up 43 percent from 1996. This increase is attributed primarily to an increase in harvested area and an increase in export demand for tomato paste.

In Mexico, there are seven tomato paste processing plants in operation. The majority of these plants are located in the state of Sinaloa, and operate from March to June. These plants are controlled by both Mexican and multi-national firms who produce paste under their own labels and for use in other products such as catsup, sauce, hot sauce, sardines, and other paste products.

Most of the tomatoes for processing are contracted by the processors directly with local growers. Tomato paste is made at different concentrations depending on the use: 29, 31, 36 and 44 degrees brix.

Domestic consumption of tomato paste in Mexico in 1997/98 is estimated to remain unchanged at about 10,000 tons.

Brazil

Tomatoes for processing up significantly

Production of tomatoes for processing in Brazil in 1997 is estimated at 1.0 million tons, up 47 percent from the revised 1996 volume, due mostly to an increase in harvested area and greater demand for processed tomato products.

Tomatoes are produced in all states of Brazil, mainly for fresh consumption. In Brazil, about 70 to 75 percent of processing tomatoes go into tomato paste and extracts. The majority of the paste is used in further processing into consumer-ready sauces and other such products. Production of tomato paste in Brazil in 1997 is estimated at 107,000 tons, up 47 percent from 1996, due mostly to increased domestic consumption. Production of canned tomatoes in 1997 is estimated at 1,200 tons, up 50 percent from the year earlier, also due to a stronger domestic demand.

Planting of tomatoes in Brazil begins in February and ends around June, while harvesting starts in June and runs through October and November.

Change in consumer preference

Reflecting similar changes throughout South America, a shift in Brazilian consumption patterns toward consumer-ready tomato products will continue to rise in the near term and beyond. As urbanization becomes a real fact of life, fewer people have time to go home for lunch. Increasing consumption of fast foods, less time to go shopping for fresh produce, more women entering the work force, and more people moving to the cities have all contributed to a dietary shift in Brazil toward foods that contain processed tomato products.

Trade situation

Most Brazilian imports of tomato products are paste (imported in 28-32 degrees brix), which is further processed in Brazil into consumer-ready sauces and other similar products. Approximately, 80 percent of Brazil's tomato product imports come from Chile. The European Union and Argentina account for most of the remaining total. In 1995, Brazil imported 32,000 tons of tomato paste, 18,000 tons of other tomatoes, and 8,000 tons of tomatoes whole peeled and pieces. U.S. exports of other tomato products to Brazil were zero in 1994, and rose to 3,000 tons in 1995. With an apparent short crop in 1996, Brazilian imports of tomato and tomato products are estimated to approximate 1995 levels.

Chile

Processed tomato production down

Production of tomatoes for processing in Chile in 1997 is estimated at 886,000 tons, down 12 percent from 1996 due to severe drought in major producing regions of the country (La Serena and Talca). In the coming years, the expansion of planted area to tomatoes can be expected to occur at a slower pace than in the past, as a result of dwindling labor availability and the fact that the tomato industry in Chile is operating almost at full capacity.

Tomatoes for processing are planted from mid-September through early December and harvested from January 10 through April 15. For the planting season, frosts are an important limiting factor.

Chile's processing industry

The current annual installed capacity for processing tomatoes in Chile is about 120,000 to 140,000 tons. Chile's processing tomato industry produces mostly tomato paste and canned tomatoes (whole-peeled, diced-peeled and crushed). Tomato paste in Chile is produced in 30 to 32 degrees brix. However, a 28 to 30 degree brix is produced for exports to Japan.

In 1997, tomato paste production in Chile totaled slightly over 100,000 tons, down 17 percent from 1996, due to a reduction in planted area caused by severe drought. Production of canned tomatoes during the same time period totaled 27,000 tons, down 7 percent from 1996, also due to drought problems.

Tomato paste exports up

Tomato paste exports in 1997 are estimated at 90,000 tons, down 20 percent from 1996, due mostly to a lower output. Industry contacts in Chile indicate that in the short term, a much slower rate of export growth for tomato paste can be expected to occur due to increased competition from nearby countries, particularly Peru. In 1995, Brazil, Japan, Italy, Venezuela and the United States were Chile's best tomato paste customers.

Mediterranean Area

European Union

The 1997 harvest of tomatoes for processing in the major producing countries of the European Union (EU) is estimated at 7.16 million metric tons, down 9 percent from 1996. The EU's 1996/97 minimum grower prices for processing tomatoes, in ECU terms, remain unchanged at 9.549 ECU per 100 kilograms for tomatoes to be processed into paste, juice, or non-whole products; 15.807 ECU per 100 kilograms for whole San Marzano variety tomatoes; and 12.161 ECU for whole Roma variety tomatoes and tomatoes for producing flakes. See the FHORT March 1997 article for more details on the EU reformed Common Organization of the Market for Fruits and Vegetables.

Italy

Production down significantly

Production of tomatoes for processing in Italy in 1997 is estimated at 3.5 million tons, down 16 percent from 1996, due to a decline in planted area and a severe frost last spring (1997) which affected the entire Italian tomato crop. The EU approved production quota for Italy in 1997 is 3.47 million tons, which is broken down as follows: 1.76 million tons for tomato paste; 1.09 million tons for whole canned tomatoes; and 0.62 million tons for other canned tomatoes.

Area planted to tomatoes for processing in 1997 is currently estimated at 85,000 hectares, up 6 percent from the previous year. The bulk of Italy's processing season is concentrated in August and September, but in some years continues to October.

Tomato sauce production

The trend for tomato sauce production in Italy continues to grow. In 1997, tomato sauce production is estimated at 44,000 tons, up 2 percent from 1996. Exports accounted for 39 percent of total production in 1996, with the EU countries, primarily Germany, France and the United Kingdom being the largest customers.

In the FHORT March 1997 circular report, the U.S. elimination of the 100 percent punitive duty on Italian canned tomato imports into the United States was discussed.

Portugal

Production up slightly

Production of tomatoes for processing in Portugal in 1997 is estimated at 910,000 tons, up slightly from last year's record. Tomato paste, which accounts for the bulk of Portugal's processed production, is estimated at 150,000 tons, down 8 percent from 1996. Production of other tomato products consists mostly of diced tomatoes (peeled or unpeeled), and crushed tomatoes.

About 80 percent of the tomatoes for processing are grown in the "Ribatejo", and the remainder are produced in the "Alentejo" region. Most of these tomatoes are produced by small farmers on 5 to 10 hectare units. However, the structure of the industry is changing, and an estimated 30 percent of all tomato areas (about 4,350 hectares) now consist of larger-scale units with new direct-seeding technologies, using drip irrigation systems and mechanical harvesting.

Paste exports up dramatically

Portugal's exports of tomato paste in 1997 are estimated at 115,000 tons, up 74 percent from the previous year, due mostly to increased sales to the EU-the main export market, Japan, and other Far and Middle Eastern countries. Exports to the United States are small, remaining confined to specific market opportunities.

Greece

Processing output down

Production of processing tomatoes in Greece in 1997 is estimated at 1.12 million tons, down 16 percent from 1996, due mainly to larger carryover stocks. Tomato paste production accounts for the bulk of Greek tomatoes slated for processing. In 1997, tomato paste production totaled 192,000 tons, down

18 percent from 1996. Other processed tomato products are included in passata and juice. In 1997, the actual tonnage of fresh tomatoes utilized for the production of tomato juice (5-7 percent TSS) and passata (7-12 percent TSS) were 4,500 tons and 20,500 tons, respectively. Production of canned tomatoes in 1997 totaled slightly above 25,000 tons, about the same as the previous year.

In Greece, tomato processing starts in Peloponnesos around mid-July and ends about mid-September, while in Macedonia, processing starts on August 1 and ends about the first week of October.

For additional details on the EU minimum grower and processing aids to canners for canned whole tomatoes, peeled and unpeeled, and crushed tomatoes see the FHORT March 1997 circular report.

Spain

Processed production down

Production of tomatoes for processing in Spain in 1997 is estimated at 1.1 million tons, down 12 percent from the previous year. The lower output is mainly due to reduced demand by canners, who are holding huge carry-in stocks. Area planted to tomatoes for processing is forecast at 24,300 hectares, up about 14 percent from the previous year.

Production of canned tomatoes in 1997 in Spain is estimated at 210,000 tons, down 10 percent from 1996. The lower production volume is expected to be replaced by a significant drawdown in stocks, allowing exports and consumption to remain relatively stable. Due to high carry-in stocks, tomato paste production is forecast to decline about 20 percent to 116,000 tons.

Although tomatoes are widely grown in Spain, the east coast (from Murcia to Almeria), Estremadura, the Canary Islands and the Ebro River basin (Navarra, Rioja and Aragon) accounts for about 80 percent of the Spanish crop. About 20 percent of the tomato crop is harvested from January to May, 60 percent from June to September and the remaining 20 percent from October to December. The bulk of Spain's tomato crop is irrigated, with some 8,000 hectares grown in greenhouses.

Consumption remains flat

In 1997, domestic consumption of canned tomatoes is estimated at 175,000 tons and tomato paste at 81,000 tons, about the same as the previous year. Consumption of canned tomatoes and tomato paste account for about 77 and 51 percent of total utilization, respectively.

Tomato paste is generally used in Spain for the production of high value tomato products such as "tomate frito", other sauces and ketchup. In addition, between 35,000 and 45,000 tons of paste are annually converted into tomato powder, which is generally exported.

Trade Situation

Traditionally, exports of canned tomato products from Spain account for about 20-25 percent of total production, while tomato paste exports account for about 50-60 percent of total production. EU countries purchase the bulk of Spain's tomato product exports.

Since Spain is a net exporter of fresh, canned tomatoes, and tomato products, there is little potential for U.S. exports of these products to Spain.

Turkey

Processing production down

Production of tomatoes for processing in Turkey in 1997 is estimated at 1.7 million tons, down 8 percent from the previous year. The downswing in production reflects a decrease in planted area, high carryover stocks, and unusually cold weather in April that caused tomato seedlings to freeze.

Approximately 25 percent of Turkey's total tomato crop is for processing, with the balance slated for the fresh market. Of the processed output, about 80 percent is used for tomato paste, 15 percent for canned tomatoes, and the remainder is used for catsup, juice and other tomato products. In 1997, tomato paste production is estimated at 275,000 tons, down 8 percent from the previous year. High carryover stocks and unfavorable weather during the planting

season were the primary causes for the reduction in production this year.

Tomatoes are grown throughout Turkey but the bulk of production is concentrated in the Marmara region (western Turkey) and the Aegean region (southern Turkey) where climatic conditions are nearly ideal.

Turkey has an annual tomato paste capacity of 375,000 tons, the second largest in Europe after Italy with 400,000 tons capacity.

Tomato trade outlook

Turkey's tomato paste industry continues to depend on exports. In recent years, exports to traditional markets, particularly Algeria and Libya, have declined sharply as a result of chronic problems in these importing countries.

France

Processing production up slightly

Production of processing tomatoes in France in 1997 is estimated at 295,000 tons, up 2 percent from 1996. Tomato paste production estimated at 37,500 tons accounted for the bulk of total processing tomato use in France in 1997. Production of canned tomatoes during the same period totaled 30,000 tons, up slightly from the previous year.

The EU quota for French production of processed tomatoes in 1997 and 1998 has been set at 392,406 tons and 369,608 tons, respectively. This production is broken down as follows:

	<u> 1996/97</u>	1997/98
Tomato paste	278,691	278,691
Canned tomatoes	73,628	51,113
Other tomatoes	40,087	39,804
Total	392,406	369,608

Trade

French imports of canned tomatoes and tomato paste account for the bulk of total supply. In 1996, canned tomato imports totaled 88,000 tons, down slightly from the year earlier. Italy and Spain supplied over 90 percent of canned tomato imports for the period.

Imports of tomato paste by France in 1996 totaled 48,500 tons, about the same as the previous year. Imports from Italy accounted for about 58 percent of the total, with the other EU countries accounting for most of the balance.

Israel

Closure of three processing plants lowers outturn

Production of processing tomatoes in 1997 in Israel is estimated at 220,000 tons, down 14 percent from 1996, due to additional closings of processing plants resulting from low profits and weak international prices for tomato products. In 1993, ten processing plants were in operation while in 1997, only 5 plants remain. The lycopene plant, which processed 23,000 tons of tomatoes in 1996, and is scheduled to process 50,000 tons this year, will not process any tomatoes in 1997, due to large accumulation of lycopene stocks from 1996.

In Israel, canned processing products include: whole and diced peeled tomatoes, tomato paste and puree, tomato juice, ketchup and pizza sauces. Most Israeli tomato processors produce the whole range of tomato products.

Tomato product consumption in Israel accounts for about 80,000 tons annually in raw terms, with the rest going to exports.

For information on production and trade, please contact Emanuel McNeil at (202) 720-2083.

Table 2: Canned Tomatoes 1/ Production, Supply, and Distribution in Selected Countries

Marketing Year ^{2/}	Beginning Stock	Production	Imports	s Supply Expo		Domestic Consumption	Ending Stock
		Metri	c tons, net	weight			
France							
1995/96	15,118	30,000	84,837	129,955	5,611	120,000	4,344
1996/97	4,344	28,800	88,000	121,144	4,000	115,000	2,144
1997/98f	2,144	30,000	90,000	122,144	4,500	115,000	2,644
Greece							
1995/96	3,345	25,230	11,410	39,985	10,496	28,000	1,489
1996/97	1,489	25,490	13,000	39,979	11,000	28,000	979
1997/98f	979	25,450	13,000	39,429	11,000	28,000	429
Italy							
1995/96	125,000	1,359,000	6,000	1,490,000	683,000	807,000	0
1996/97	0	1,768,000	5,000	1,773,000	700,000	840,000	233,000
1997/98f	233,000	1,350,000	5,000	1,588,000	700,000	840,000	48,000
Spain							
1995/96	45,000	209,000	3,500	257,500	57,500	174,000	26,000
1996/97	26,000	220,800	300	247,100	55,000	175,000	17,100
1997/98f	17,100	210,000	500	227,600	50,000	175,000	2,600
Brazil							
1995/96	0	1,000	8,505	9,505	1,595	7,910	O
1996/97	0	800	9,200	10,000	1,200	8,800	0
1997/98f	0	1,200	9,800	11,000	1,500	9,500	0
Chile							
1995/96	1,169	30,350	0	31,519	27,336	3,250	933
1996/97	933	28,740	0	29,673	26,000	3,300	373
1997/98f	373	26,630	0	27,003	23,300	3,350	353
Total							
1995/96	189,632	1,654,580	114,252		•	1,140,160	32,766
1996/97	32,766	2,072,630	115,500	2,220,896	•	1,170,100	253,596
1997/98f	253,596	1,643,280	118,300	2,015,176	790,300	1,170,850	54,026

Source: U.S. Agricultural Attache Reports. 1/ Includes whole peeled, and/or wedged, diced, crushed, and other non-concentrated products. 2/ Marketing Years are July-June with the exception of France's which is August-July, and Brazil's which is May-April. Note: For calendar year reference, MY 1995/96 would become CY1995. f = Forecast.

Table 3: Tomato Paste Production, Supply, And Distribution In Selected Countries

Marketing Year ^{1/}	Beginning Stock	Production	Imports	Supply Distribution	Exports	Domestic Consumption	Ending Stock
		Me	etric tons, n	et weight 2/			
France							
1995/96	3,268	37,000	49,001	89,269	3,955	82,000	3,314
1996/97	3,314	37,500	48,500	88,814	4,500	82,300	2,014
1997/98f	2,014	37,500	49,000	88,514	4,000	82,500	2,014
Greece							
1995/96	16,059	198,608	1,919	216,586	144,779	12,000	59,807
1996/97	59,807	234,000	1,000	294,807	190,000	13,000	91,807
1997/98f	91,807	192,000	1,000	284,807	185,000	13,000	86,807
taly							
1995/96	10,000	300,000	88,000	398,000	253,000	100,000	45,000
1996/97	45,000	368,000	60,000	473,000	260,000	150,000	63,000
1997/98f	63,000	300,000	60,000	423,000	265,000	150,000	8,000
Portugal							
1995/96	2,572	145,585	0	148,157	105,468	41,689	1,000
1996/97	1,000	162,832	0	163,832	66,085	43,832	59,915
1997/98f	53,915	150,000	0	203,915	115,000		43,915
Spain	•			•	·		•
1995/96	20,000	102,000	5,000	127,000	36,000	80,000	11,000
1996/97	11,000	144,600	1,000	156,600	40,000		36,600
1997/98f	36,600	116,000	5,000	157,600	45,000	81,000	31,600
Total EU	00,000	,	0,000	.0.,000	.0,000	0.,000	0.,000
1995/96	51,899	783,193	143,920	979,012	543,202	315,689	120,121
1996/97	120,121	946,432	110,500	1,177,053	560,585	369,132	247,336
1997/98f	247,336	795,500	115,000	1,157,836	614,000	•	172,336
Turkey	247,000	733,300	113,000	1,107,000	014,000	071,000	172,000
1995/96	14,218	315,000	32	329,250	185,000	105,000	39,250
1996/97	39,250	285,000	0	329,218	185,000		44,218
1997/98f	41,250	275,000	0	316,250	190,000		16,250
Chile	41,250	275,000	U	310,250	190,000	110,000	10,250
1995/96	3,499	118,460	0	121,959	106,632	11,450	3,877
		120,485	0	•	110,000		2,712
1996/97 1997/98f	3,877	•	0	124,362		11,650	•
	2,712	100,500	0	103,212	90,000	11,650	1,562
Mexico 1995/96	0	40,000	1,000	41,000	31,000	10,000	
	0	*					(
1996/97	0	21,000	500	21,500	11,500	10,000	(
1997/98f	0	30,000	500	30,500	20,500	10,000	(
Brazil	0	00.600	EO 000	140 600	10.000	100.000	20.020
1995/96	0	99,600	50,000	149,600	18,680	100,000	30,920
1996/97	30,920	73,000	26,000	129,920	20,174	108,000	1,746
1997/98f	1,746	107,000	40,000	148,746	22,500	120,000	6,246
Grand Total	00.040	1 050 050	104.050	1 000 001	004 544	E40 100	104 100
1995/96	69,616	1,356,253	194,952	1,620,821	884,514	542,139	194,168
1996/97	194,168	1,460,917	137,000	1,792,085	892,259	606,782	293,044
1997/98f	293,044	1,308,000	155,500	1,756,544	937,000	623,150	196,394

Source: U.S. Agricultural Attache Reports. 1/ Marketing Year July-June with the exception of France's which is August-July, Brazil's which is May-April, Mexico's which is March-February, and Turkey's which is September-August. 2/ 28-30 Percent TSS Basis. Note: For calendar year reference, 1995/96 MY becomes 1995 CY. f = Forecast.

Table 4: United States 1/ Exports of Canned Tomatoes, Paste, Ketchup, and Tomato Sauce

Commodity/ Country	1992/93	1993/94	1994/95	1995/96	July-Mar. 1996/97
			 Metric tons		
Canned Tomatoes:					
Canada	21,032	20,680	17,342	19,571	16,587
Japan	2,755	2,703	8,802	11,432	6,955
Korea, Rep.	349	321	439	920	1,940
Mexico	521	392	388	69	600
Australia	510	1,835	600	641	429
Hong Kong	230	230	250	230	267
Singapore	166	196	260	228	185
Others	3,591	2,473	1,945	3,161	4,100
Total	29,154	28,830	30,026	36,251	31,063
	20,10.	20,000	00,020	00,20.	0.7000
Tomato Paste:					
Canada	46,004	43,168	47,971	45,326	45,326
Japan	3,835	8,247	10,450	12,354	6,925
Korea, Rep.	4,638	4,800	1,862	5,908	5,130
Italy	0	77	6,361	5,255	6,134
Dominican Rep.	1,436	1,366	2	3,918	2,946
Haiti	48	403	2,219	2,615	3,134
Taiwan	218	1,145	2,600	2,444	590
Philippines	3,517	3,676	4,003	1,470	1,993
Colombia	53	1,081	461	1,112	1,201
Australia	1,246	6,332	121	721	1,109
Mexico	1,792	2,886	2,513	258	4,330
Others	4,024	4,633	11,323	6,260	19,654
Total	66,811	77,814	89,886	87,641	98,472
Tomato Sauce:					
Canada	40,721	47,350	46,193	47,644	39,044
Mexico	6,029	5,871	5,507	2,374	2,907
Japan	4,871	4,878	5,471	5,594	3,642
United Kingdom	977	4,763	4,978	1,866	1,308
Netherlands	720	1,215	1,405	986	1,057
Korea, Rep.	397	1,116	904	1,529	568
Saudi Arabia	439	893	953	1,017	651
Kuwait	675	536	341	940	616
Others	5,835	7,113	6,693	9,123	6,359
Total	60,664	73,735	72,445	71,073	56,152
Ketchup:					
Canada	1,412	1,221	5,666	6,545	3,774
Mexico	2,500	2,581	3,223	3,052	3,461
Japan	4,849	9,017	10,117	11,629	7,781
Korea, Rep.	172	2,443	7,389	1,151	520
Hong Kong	6,515	4,761	5,062	4,586	3,570
Saudi Arabia	1,490	1,419	1,513	1,768	661
Others	6,500	5,854	8,890	11,279	10,957
Total	23,438	27,296	41,860	40,010	30,724

^{1/} Marketing Year July-June. Source: U.S. Department of Commerce, Bureau of the Census.

Table 5: United States Imports of Canned Tomatoes 17

Country	1992/93	1993/94	1994/95	1995/96	July-Mar. 1996/97
		Me1	ric tons		
European Union:					
Italy	15,715	16,961	24,166	23,119	32,404
Spain	1,156	5,816	6,410	2,878	4,410
Others	54	55	0	376	25
Total	16,925	22,832	30,576	26,373	36,839
South America:					
Argentina	678	0	0	0	0
Brazil	380	411	68	0	0
Chile	16,898	11,541	16,190	12,314	3,628
Others	19	2	5	5	6
Total	17,975	11,954	16,263	12,319	3,634
Other Countries:					
Canada	827	1,716	808	4,627	4,581
Israel	7,927	11,810	10,792	19,892	4,339
Morocco	0	361	4,648	599	280
Turkey	2,468	2,020	817	1,182	1,093
All Others	286	499	802	1,622	927
Grand Total	46,408	51,192	64,706	66,614	51,693

^{1/} Marketing Year July-June. Source: U.S. Department of Commerce, Bureau of the Census. Note: The above statistics include the following (HTS) Harmonized Tariff Schedule commodity codes: 2002900050, 2002100020, 2002100040, 2002100050, and 2002100090.

Table 6: United States Imports of Tomato Sauce 1/

Country	1992/93	1993/94	1994/95	1995/96	July-Mar. 1996/97
		Met	ric tons		
Canada	3,200	2,982	3,172	4,679	3,597
Dominican Rep.	1,463	827	2,124	1,522	1,200
taly	195	200	489	217	163
Chile	1,357	289	0	0	0
All Others	165	799	629	865	333
Grand Total	6,380	5,097	6,414	7,283	5,293

^{1/} Marketing Year July-June. Source: U.S. Department of Commerce, Bureau of the Census. Note: The above statistics include the following HTS (Harmonized Tariff Schedule) commodity codes: 2103204020 and 2103204040.

Table 7: United States Imports of Tomato Paste and Puree 1/

Country	1992/93	1993/94	1994/95	1995/96	July-Mar. 1996/97
		M	etric tons		
Mexico	20,312	28,428	7,985	8,004	19
Chile	7,789	6,576	4,395	4,334	447
Canada	1,439	5,346	9,646	6,242	266
Italy	1,025	1,352	1,385	957	722
Israel	776	1,330	2,825	3,675	4,009
Spain	332	1,308	86	84	139
All Others	2,088	1,859	898	338	827
Grand Total	33,761	46,199	27,220	23,634	6,429

^{1/} Marketing Year July-June. Source: U.S. Department of Commerce, Bureau of the Census. Note: The above statistics include the following HTS (Harmonized Tariff Schedule) commodity codes: 2002900010, 2002900030, and 2002900040.

Table 8: United States Imports of Ketchup 1/

Country	1992/93	1993/94	1994/95	1995/96	July-Mar. 1996/97	
		M	etric tons			
Canada	186	397	10,347	18,186	11,345	
Chile	4	0	0	0	0	
All Others	40	17	10	10	13	
Grand Total	226	414	10,357	18,196	11,358	

^{1/} Marketing Year July-June. Source: U.S. Department of Commerce, Bureau of the Census. Note: The above statistics include the following HTS (Harmonized Tariff Schedule) commodity code: 2103202000.

COMMODITY AND COUNTRY			QUAN	TITY			VALUE	(1,000 00	LLARS)	
COUNTRY REGION	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FRESH FRUIT FR. APPLES(JUL) TAIWAN MEXICO CANAGA HONG KONG INOONESIA EU 15 OTHER Subtotal:	3,652 11,172 5,242 4,639 2,501 7,791 38,516	2,605 13,942	94,775 60,371 65,401 43,740 38,957 30,217 155,786 489,246	111, 462 66, 072 76, 582 38, 898 430, 827 193, 353 560, 688	101,650 80,802 78,790 49,741 49,455 35,480 166,636	2,297 5,6687 2,213 1,610 5,465 24,617	3,675 6,774 5,177 1,465 3,064 1,776 7,782	68 026 31 542 52 059 28 844 18 024 96 924 320 439	74,827 31,747 56,854 23,472 29,428 18,340 113,824 348,493	72,448 41,697 62,246 31,788 33,788 21,366 104,109 367,188
FR. PEARS(JUL) CANAOA MEXICO BRAZIL EU 15 TATWAN OTHER Subtotal:	1T 2;147 3;687 0 82 2,31 1,953 8,100		40,720 24,334 21,728 11,212 10,904 133,203	36,687 27,379 17,955 7,088 4,882 17,923	44,348 28,430 21,747 11,582 11,438 25,768 143,313	1,605 1,761 0 59 138 1,239 4,803	1,200 1,502 38 150 411 3,301	28,412 12,347 9,512 4,771 6,239 14,258 75,539	29,683 13,179 8,004 3,384 3,161 12,596 70,006	31,557 14,384 9,522 5,090 6,655 15,361 82,570
APRICOTS(MAY) N CANAOA EU 15 MEXICO HONG KONG OTHER Subtotal:	1T 02 00 00	0 0 1 9 4	2,679 431 324 222 596 4,252	2,374 233 206 25 318 3,156	2,679 431 324 222 596 4,252	11 0 0 0	0 0 7 7 7 3	3,632 796 289 611 773 6,102	3,377 254 169 13 303 4,116	3,632 796 289 611 773 6,102
	11 364 5 126 143 22 16	49 475 24 0 474 6 4	17, 183 9, 184 3, 492 3, 223 2, 120 1, 714	13, 173 9, 931 4, 834 3, 176 3, 250 2, 494	17, 183 9, 184 3, 233 2, 826 2, 120 1, 714	48 289 102 106 103 45	294 335 76 0 324 43 15	110,610 12,873 8,773 2,712 2,804 6,428 4,364	80,365 17,856 112,9516 11,0016	110,610 12,873 8,773 2,712 2,804 6,428 4,364
Subtotal: PEACH-NECTRN(MAY) M CANAOA MEXICO TAIWAN OTHER Subtotal:	417 21 0 0 0	120 0 0 0	33,692 40,277 11,693 9,818 4,746 66,534	33,681 42,032 8,782 16,161 8,493 75,468	33,692 40,277 11,693 9,818 4,746 66,534	506 28 0 0 0	763 197 0 0 0	143,048 42,457 5,164 11,033 3,958 62,612	129,800 41,912 4,498 18,140 7,990 72,539	143,048 42,457 5,164 11,033 3,958 62,612
PLUM-PRUNES(MAY) M CANAOA TAIWAN HONG KONG OTHER Subtotal:	78 0 0 36 114	118 0 0 26 144	14,364 14,000 5,459 4,590 38,413	22,300 21,391 12,027 11,164 66,881	14,364 14,000 5,459 4,590 38,413	128 0 0 45 173	148 0 0 33 182	20,733 15,084 6,119 4,969 46,905	20,258 19,407 10,838 9,774 60,278	20,733 15,084 6,119 4,969 46,905
EU 15 NETHERLANOS JAPAN CANAOA UNITEO OTHER	455 267 551 41 152	48 12 442 45 16 23	4,568 3,289 744 775 739 53	2,337 1,734 708 630 314 150	5,984 4,178 2,784 1,183 1,034 1,39	442 175 1,034 47 209 31	175 46 805 80 64 44	3,421 2,420 1,201 739 551 127	2,374 1,503 1,345 6583 255	4,918 3,271 5,866 1,272 943 286
CANAOA KOREA, REPUBLIC TAIWAN JAPAN OTHER	1,059 T 317 5 0 14 0	558 403 0 0 36	1,720 1,572 509 202 456	3,824 2,393 1,558 0 570	10,090 2,339 1,572 509 338 557	1,554 411 16 0 27 0	1,104 469 0 0 39	5,487 2,287 2,640 831 188 595	4,633 2,604 2,787 0 737	12,342 2,939 2,640 831 2936
Subtotal: FRESH GRAPES (MAY) M CANAOA HONG KONG TAIWAN MEXICO OTHER Subtotal:	335 T 649 119 18 0 434 1,221	439 500 16 356 872	4,458 103,704 30,319 12,897 12,813 67,159 226,892	4,521 85,863 36,719 16,118 9,198 59,449 207,347	5,315 103,704 30,319 12,897 12,813 67,159 226,892	453 1,152 132 5 0 496 1,784	508 891 0 9 433 1,333	6,541 118,691 40,706 16,002 12,074 90,470 277,943	6,128 109,257 55,444 20,755 9,266 89,959 284,681	7,378 118,691 40,706 16,002 12,074 90,470 277,943
FR STRAWBRIS(JAN) M CANAOA JAPAN EU 15 OTHER Subtotal:	T 10,023 33 73 80 10,210	9,166 48 108 9,324	17,990 45 938 316 19,289	17,624 15 272 247 18,158	40,277 6,227 3,167 2,960 52,631	10,775 94 213 215 11,297	10,803 26 264 132	24,395 138 2,640 937 28,109	25,202 47 832 448 26,528	52,087 24,792 8,956 4,252 90,086
FR ORNG INC TMPL(NOV) M CANADA JAPAN HONG KONG OTHER Subtotal:	22,170 19,989 19,135 20,726 82,020	26,775 16,405 18,911 21,750 83,841	131,347 75,413 52,781 72,521 332,063	147,752 75,318 71,670 82,239 376,980	176,012 124,446 101,408 106,529 508,396	11,696 14,087 9,705 12,171 47,659	13,988 9,200 10,217 12,368 45,773	64,980 51,267 26,402 40,643 183,291	74,498 42,800 39,643 46,415 203,356	88,806 84,819 51,892 59,290 284,807
FR GRPFRT(SEP) M JAPAN EU 15 CANAOA FRANCE NETHERLANOS OTHER Subtotal:	T 32,908 11,798 7,067 7,521 10,733 62,505	32,252 17,948 7,201 8,213 3,207 10,430	211,029 139,496 59,812 54,451 47,594 33,586 443,923	187,390 130,135 57,552 45,181 37,591 34,965 410,042	242,518 140,157 72,102 54,680 47,857 45,174 499,950	20,426 4,800 2,796 3,042 5,525	17,791 7,762 2,579 3,330 1,465 4,472 32,604	125,467 61,793 23,351 23,968 21,120 17,688 228,298	107, 112 56, 506 22, 273 18, 532 17, 074 19, 011 204, 901	144,608 62,116 29,421 24,071 21,251 24,090 260,234
FR TANGERINES(NOV) M CANAOA KOREA, REPUBLIC JAPAN OTHER Subtotal:		514 0 79 56 649	12,152 1,232 1,191 1,140 15,714	10,321 1,372 1,372 1,568 13,692	13,556 1,232 1,191 1,140 17,118	589 0 47 24 660	461 54 50 564	10,217 1,565 1,129 962 13,873	8,149 1,382 1,267 1,382	11,526 1,565 1,129 962 15,182

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION MARKETING YEAR BEGINNING AS INDICATED APRIL 1997

COMMODITY AND COUNTRY			QŪĀN	TITY				(1,000 00	LLARS)	
COUNTRY REGION	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
CANAOA JAPAN KOREA, REPUBLIC TAIWAN OTHER	MT 591 577 320 169 408	394 447 207 153 750	4,956 4,134 2,297 16,298	3,765 2,269 1,326 6,025	5,589 4,290 2,495 1,852 7,068	601 622 267 144 403	426 434 149 126 642	4,650 4,360 1,8550 5,842	4,255 2,334 1,117 5,828	5,285 4,530 2,0349 6,644
Subtotal: CNO PEARS(JUN) CANAOA JAPAN OTHER	MT 535 15 146	1,952 231 0 19	19,441 4,721 497 895	14,578 2,534 311 665	21,293 5,669 623 1,023	2,038 521 8 153	1,777 269 0 13	18,267 4,314 482 875	14,505 2,794 294 553	5,086 589 995
Subtotal: CNO PNEAPL(JAN) CANADA EU 15 KOREA, REPUBLIC JAPAN ITALY GERMANY OTHER	695 MT 207 16 0 82 0 16 87	250 102 49 12 0 0 0 56	6,113 493 189 87 255 96 62 243	3,510 453 545 17 261 227 232	7,315 1,219 574 507 435 307 188 689	208 15 0 89 0 15 73	283 87 49 17 0 0 0 45	5,671 500 160 72 251 80 54 186	3,641 426 509 21 210 189 200	1,252 509 433 456 256 188 602
CANAOA PHILIPPINES JAPAN SINGAPORE HONG KONG OTHER	MT 634 332 529 140 322 433	622 24 441 157 161 597	1,267 5,060 4,079 3,651 2,973 2,6627 5,600	1,509 6,786 3,773 3,073 1,739 1,739 1,739	3,424 5,531 4,163 3,124 2,7342	815 383 590 1415 487	708 29 506 189 194 802	1,170 6,376 4,730 4,280 3,328 6,914	1,366 7,786 4,500 3,512 2,074 2,149 7,059 27,080	3,252 6,954 5,012 4,855 3,495 3,192 7,421
Subtotal: ORIEO FRUIT ORO RAISINS(AUG) EU 15 UNTIEO KINGOOM JAPAN CANAOA GERMANY OTHER Subtotal:	MT 4,152 2,004 2,356 727 642 1,852	2,002 3,336 1,682 1,235 459 2,280 7,780	24,290 42,466 20,413 19,165 8,065 8,910 21,659 91,354	22,866 40,267 20,121 21,228 8,641 4,975 24,304 94,440	26,266 56,132 27,630 25,630 10,447 9,210 27,007 118,624	2,833 6,708 3,317 3,665 1,414 3,099 14,886	2,427 6,127 3,251 2,127 1,864 3,994 14,111	28,656 69,307 33,008 30,251 16,254 10,695 38,494 154,306	67,563 34,648 35,496 17,523 7,725 41,663	30,930 91,112 44,647 39,409 21,000 14,128 47,596 199,116
	MT 2,324 1,014 920 344 407 380 1,032	1,980 1,911 1,989 428 379 1,248	26, 625 9, 485 8, 578 5, 468 3, 881 3, 099 7, 324 46, 532	24,643 9,239 8,255 4,715 3,238 13,863 50,983	34,588 13,183 11,492 6,493 5,4167 9,731 61,669	5,325 2,175 857 844 2,375	3,944 2,063 2,016 705 879 2,644 9,530	62,987 20,454 19,971 13,562 8,221 7,385 15,412	53,542 17,972 18,500 11,457 6,932 7,214 26,067	80,958 28,583 26,842 16,373 11,449 9,782 20,682
FRUIT JUICES(SSE) ORANGE JU CNC (OEC) EU 15 FRANCE NETHERLANOS JAPAN CANAOA KOREA, REPUBLIC OTHER	KL 5,087 3,131 622 7,417 2,775 5,061	11,371 5,748 1,457 5,460 1,424 2,608 2,527	49,359 16,205 24,354 17,528 12,737 7,066 23,421	73,669 29,983 33,279 20,513 10,068 11,300 33,186	178, 160 97, 548 56, 771 51, 786 27, 786 20, 340 48, 856	2,580 1,3535 4,523 4,939 1,692	5,037 2,422 4,328 2,216 1,241	20,750 7,000 9,480 10,745 21,683 4,681 9,504	26,301 12,172 8,678 12,705 15,828 6,562 10,111	56,966 21,915 22,597 27,038 48,285 13,907 20,834
CANAOA EU 15 BETGIUM-LUXEMBOU OTHER Subtotal:	23,459 KL 9,004 3,972 2,864 2,963 15,939	23,490 10,740 1,712 1,528 1,722 14,173	45,358 10,664 5,333 11,103 67,125	148,736 53,686 11,191 8,509 9,629 74,505	326,782 104,395 32,934 21,191 23,227 160,556	15,763 6,604 2,198 1,480 2,400 11,202	8,029 1,121 1,989 1,311 10,460	67,363 33,008 7,558 3,762 8,623 49,189	71,508 37,530 7,432 5,548 7,676 52,638	73,021 21,197 13,507 19,518 113,737
EU 15 JAPAN FRANCE NETHERLANOS ISRAEL CANAOA OTHER Subtotal:	1,808 2,146 612 538 508 387 169 5,018	2,158 3,376 410 1,457 0 311 201 6,045	9,116 8,449 3,618 3,230 2,859 1,452 1,888 23,764	11,743 8,033 7,027 0 1,303 1,104 22,182	31,141 20,693 14,4805 9,477 3,4829 4,369 65,508	1,003 1,891 358 406 155 598 113 3,760	1,409 2,225 1,47 1,049 0 397 151 4,182	5,711 7,655 2,076 2,697 7,790 2,267 1,228	7,730 6,712 430 5,056 0 1,848 771	17,168 17,238 6,933 6,772 1,527 5,710 2,905 44,549
JAPAN CANADA SWITZERLANO EU_15	MT 2,370 983 731 208	1,961 1,437 306 156	4,938 2,448 1,813 780	5,403 3,363 1,322 519	6,276 4,567 1,988 1,304	10,038 2,697 2,259 673	7,330 3,563 928 366	21,175 7,088 6,081 2,823	21,066 9,021 4,136 1,342	27, 674 12, 488 6, 598 4, 194
FR ASPARAGUS(OCT) MT OTHER Subtotal:	17 4,311	40 3,899	65 10,044	120 10,726	209 14,344	70 15,737	149 12,336	270 37,436	367 35,933	713 51,666
CANAOA JAPAN	9,363 827 916 11,106	8,570 20 481 9,071	56,254 58,561 23,526 138,341	59,631 30,558 33,648 123,837	103,048 79,476 41,923 224,447	2,779 196 482 3,457	3,855 182 4,039	19,514 13,369 7,883 40,767	21,228 7,120 13,214 41,562	36,260 19,360 14,119 69,739
SUBTOTAL SUBTOTAL CANNED VEGETABLES CNO SWI CORN(AUG) EU 15 JAPAN TAIWAN GERMANY HONG KONG UNITEO KINGDOM OTHER SUBTOTAL	MT 3,666 4,355 1,411 1,681 1,885 3,718 15,005	6,293 5,043 1,739 4,106 2,466 1,287 5,175	34,315 30,353 14,820 13,844 10,307 9,042 25,260 115,055	30,288 46,740 14,163 9,369 16,487 10,197 33,498 141,176	46,309 45,654 21,174 18,415 17,042 35,753 166,341	2,736 3,369 1,202 1,272 1,571 505 3,042	4,428 4,193 1,576 2,810 2,906 4,341 16,538	26,270 23,563 13,188 10,816 8,525 7,019 20,704 92,249	21,183 39,055 12,689 12,689 13,620 6,687 30,193 116,739	35, 341 36, 581 18, 564 14, 218 14, 333 10, 029 29, 581 134, 401

COMMODITY AND COUNTRY			QUAN	TITY			VALUE	(1,000 00)	LARS)	
COUNTRY REGION	CURR MO LAST YR	CURR MO	YR TDT LAST YR	YR TDT CURR YR	LAST	CURR MO LAST YR		YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FRESH VEGETABLES										
CANAOA	11 2.491	3.685	38,152	43,858	45.326	2.139	2.818	31.620	32,320	37.231
JAPAN EU 15	2,491 1,111 639 135 600	3,685 1,231 1,544 1,074 1,471	9, 665 3, 665 4, 565 2, 729 15, 103	8,156 9,263 6,204 7,604	45,326 12,354 6,190 5,255 17,863	2,139 887 463	2,818 978 854 840	31,620 8,040 2,851 4,119 1,938 11,317	32,320 6,412 4,911 4,988 3,442 28,345	37, 231 10, 120 4, 313 5, 421 3, 369 13, 681
KÖRÊÄ, REPUBLIC ITALY OTHER	600 683	1,471 2,930	2,729 15,103	7,604 41,454	5, 255 17, 863	463 139 432 670	789 2,091	1,938 11,317	3,442 28,345	3,369 13,681
Subtotal:	5,059	10,463	71,109	108,935	87,641	4,299	7,582	57,947	76,976	70,767
CNO TOM SAUCE(JUL) N	1T 4.123	4.770	44.302	47.196	54.007	3.681	4.793	40.886	43.919	49.485
JAPAN EU 15	4,123 559 531	4,770 767 494	44,302 4,896 4,594	47, 196 5, 092 4, 807	54,007 6,116 5,305 14,992	3,681 509 623	4,793 700 648	40,886 4,841 4,986	43,919 5,962 5,860	49,485 6,143 5,929 15,589
ŌŤĦĒŔ Subtotal:	1,057 6,269	1,618 7,648	11', 936 65, 728	12,416 69,505	80,420	1,119 5,932	1,364 7,505	12,871 63,584	11,826 67,566	77,147
FRZN VEGETABLES		, , 0 .0	00,720	05,000	55, 125	0,502	7,000	30,00	0,1000	
JAPAN HONG_KONG	3,845 394 424	3,319	33,128	32,041	40,120	3,256	3,158	29,387	29,615	35,756
CANADA OTHER	424 885	3,319 719 321 927	33,128 3,081 2,633 9,987	32,041 4,569 3,042 9,958	40,120 3,872 3,323 11,658	3,256 312 349 712	3,158 567 261 784	29,387 2,314 2,275 7,741	29,615 3,268 2,363 8,197	35,756 2,878 2,852 9,012
Subtotal:	5,548	5,286	48,829	49,611	58,972	4,628	4,770	41,718	43,442	50,498
JAPAN	17 17.072	14,586	147,667	159,372	183,767	12,685	10,906	108,857	117,925	135,152
KORÊA, REPUBLIC HONG KONG OTHER	17,072 2,250 1,279 9,123	14,586 2,079 2,023 11,640	147,667 17,342 16,570 103,439	159,372 22,087 22,579 113,081	183,767 21,956 21,136 123,078	12,685 1,601 837 6,738	10,906 1,526 1,349 9,100	108,857 12,635 10,946 77,055	117,925 16,138 15,067 85,319	135,152 15,721 13,999 91,407
Subtotal:	29,724	30,328	285,018	317,118	349,937	21,862	22,881	209,492	234,450	256,280
TREE NUTS		00,020	200,010		- 10 10 /	22,002	22,001	200, 102		
ÄŪMONDS UNSH(JUL) N INOIA JAPAN	1T 39 0	280	4,656 4,620	8,924	6,323	94 0	678 0	11,196 12,383	22,007 2,105 15,226 6,033 9,787	15,128 12,500
ĒŪ 15 GERMANY	270 96	49 49	4,620 3,222 1,178 2,154	8,924 839 6,556 2,525 4,052	6,323 4,669 3,457 1,178 2,331	624 232 269	119 119	11,196 12,383 7,503 2,883 5,193	15,226 6,033	15,128 12,500 8,031 2,883 5,655
OTHER Subtotal:	110 419	49 378	14,652	4,052	2,331 16,779	269 987	102 899	5,193 36,275	9,787 49,126	41,315
	17									
ALMND SH/PREP(JUL) N EU 15 GERMANY JAPAN	12,935 4,347 4,147 1,792 1,911 1,125	4,794 1,657 1,036 1,557 917 515 1,792	140,599 537 33,067 17,136 15,887 14,189 48,809	108,196 40,310 17,282 11,149 12,568 6,884 28,662	170,076 62,871 40,454	38,640 11,211 8,137 4,308 5,328 2,922 9,160	26,701 96,432 96,432 93,752 9,338	456,370 166,609 79,243 44,386 48,771 35,198 120,119	526,031 187,937 96,354 53,524 64,444 33,736 138,722	559,077 211,429 93,264 53,497 57,972 41,184 135,794
NETHERLANOS FRANCE CANADA	1;792 1;911	1,557 917	17, 136 15, 887	11 149 12 568	20,915 18,587	4¦308 5¦328	2,940 5,393	44 386 48 771	53,524 64,444	53 497 57 972
OTHER	3,067	1,792	14,189 48,809	28,662	16,726 54,490	9,160	2,752 9,338	35,198 120,119	138,736	135; 794
Subtotal:	21,273	8,137	236,663	161,023	281,745	58,859	45,223	690,930	794,843	829,318
WALNUTS SH(AUG) N JAPAN FU 15	1T 631 160	756 440	6,097	7,203	7,676	3,721	1,803 789	25, 191	28,626	31,804
CANAOA SPAIN	134 80	105 206 76	6,097 4,552 1,711 1,658 1,333 3,120	7,203 4,249 2,591 1,469 1,079 3,777	7,676 5,116 2,110 1,794 1,459 3,931	3,721 425 513 137 266 1,184	466 291 369 1,176	6, 200 3, 286	7,423 3,366	31,804 11,865 7,678 3,998 6,776 12,495
ÍSRÁËL OTHER	46 363	76 368	3,120	1;079 3;777	3,459	1,184	369 1,176	25,191 9,730 6,200 3,286 6,072 9,677	28,626 10,304 7,423 3,366 5,182 12,120	12,495
Subtotal:	1,334	1,745	16,813	18,899	20,291	6,108	4,603	56,871	63,654	70,618
EU_15 GERMANY	1T 340	0	48,111 14,603	47,217 11:829	48,199 14,603	688	0	92,446 27,908	101,959 25,934	92,596
SPAIN ITALY	266 35 0	0 0 0	13,838 9,842 4,086 8,747	14,261 10,304 6,582 8,195	13,877 9,842 4,135 9,266	553 70 0	0	25,825 19,021 8,159 16,948	28,943 22,949 14,741 16,789	92,596 27,908 25,912 19,021 8,223 17,962
NETHERLANOS OTHER	304	236	4,086 8,747	6,582 8,195	4,135 9,266	553	391	8,159 16,948	14, 741 16, 789	8,223 17,962
Subtotal:	644	235	56,858	55,412	57,464	1,241	391	109,393	118,748	110,558
HOPS&PROOUCTS HOP PELTS(SEP) &RAZIL	IT 201	7.5	2 100	1 602	2 160	1 500	100	11 024	6 620	11 226
CANAOA EU 15 JAPAN	281 151 7	75 125 42	2,108 895 544 276 741	1,693 976 844	2,168 1,397 628 326	1,566 908 27	100 848 233	5,838	6,520 6,586 5,521 679	9,232
JA P AN OTHER	0 114	168	276 741	185 860	326 1,006	713	848 233 772	11,034 5,838 2,822 1,077 3,351	4,101	11,226 9,232 3,253 1,264 4,951
Subtotal:	553	410	4,564	4,559	5,524	3,214	1,958	24,121	23,407	29,926
HOP EXTRACT(SEP) N EU 15 MEXICO	1T 30 0	112	1,055	951 446	1,438	459	1,794	15,415	14,546	21,474
GERMANY COLOMBIA	14	16 0	404	279	1,438 489 467 345	459 0 257 0	358	12,814 5,704 2,872	14,546 10,323 4,260 24,888 1,832	6,539 3,144
GERMANY COLOMBIA 8RAZIL UNITEO KINGOOM	37	32 11 129	334 188 243 575	396 126 662	345 313 300 945	544 130	563 126 1,905	15,415 125,704 27,874 27,874 31,999	4 888 1 832	21,474 13,202 6,539 3,144 3,624 3,884 15,361
OTHER Subtotal:	138 205	129 275	2,610	2,555	3,530	2,710	1,905 4,266	9;999 43,441	10,091 42,816	15,361 56,806
	1 T			,						
GERMANY	43 18 25 75	23 11 0	2,161 1,570 520 153 337	1,186 754 338	2,279 1,604 605 342 515	220 76 144	88 52 0	10,312 7,088 2,824 711	5,296 3,018 1,928	11,478 7,204 3,875 2,129 4,485
ÜNÎTÊD KINGOOM MEXICO OTHER	75 29	0 124	153 337	18 536	342 515	403 152	0 451	2,879 2,879	3,140	2,129 4,485
Subtotal:	147	146	2,651	1,740	3,135	776	540	13,902	8,537	18,092
WINE GRAPE WINE(JAN) + EU_15	(L 6.506	0.155	00 100	05 533	70 700	10	15 000	20.450	E0 50 .	144 000
UNITED KINGOOM	6,506 3,654 2,996 1,264 1,375 475	8, 156 3, 539 3, 052 1, 481 798	20,460 9,738 10,738 4,248 2,486 8,127	25,587 11,404 15,508 22,508 13,425	72, 708 37, 541 32, 960 16, 753 8, 692 8, 376 29, 489	13,600 8,645 5,482 2,111 708 779	15,821 7,763 5,516 2,466 1,667 1,179 5,650	39,452 21,359 19,6204 3,215 13,137	5251-3519 229544 2007-2007-2007-2007-2007-2007-2007-2007	144,223 79,523 67,001 28,374 18,073 13,759 47,567
CANAOA JAPAN GERMANY	1,264	1,481	4,853	2,505 2,608	16,753	2 111 708	2,466 1,667	8,204 3,948	9,385 6,519	28,374 18,973
SWITZERLANO OTHER	2,508	3,468	2,486 8,127			3,994	5,650		20,544	47,567
Subtotal:	13,748	17,003	46,664	58,512	160,284	25,966	30,632	84,621	107,954	300,923

COMMODITY AND COUNTRY				AP AUDO	TITY	/ -		VALUE	(1,000 000	IARS)	
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR		YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FR FRT & MLNS FR APPLES(JUL) NEW ZEALANO CANAOA OTHER Subtotal:	MT	7,459 3,073 9,972 20,504	7,987 3,597 8,718 20,302	19,166 62,644 27,592 109,402	26,578 66,998 28,405 121,981	49,027 71,873 47,829 168,729	9,006 1,622 4,758 15,386	5,751 1,326 4,892 11,969	24,564 24,127 14,658 63,349	23,044 24,996 14,844 62,884	52,798 27,528 22,624 102,950
FR PEARS(JUL) CHILE ARGENTINA OTHER Subtotal:	MT	5,509 2,960 1,204 9,672	5,745 3,535 1,612 10,892	22,557 12,323 3,598 38,477	26,228 27,605 3,558 57,392	33,339 15,637 8,366 57,341	2,461 2,114 1,350 5,925	2,876 2,092 900 5,867	10,914 8,076 5,974 24,964	14,426 18,767 5,247 38,441	15,642 10,261 8,109 34,013
APRICOT (MAY) CHILE NEW ZEALANO OTHER Subtotal:	MT	19 0 0 19	21 0 0 21	1,344 310 16 1,670	1,011 245 105 1,361	1,344 310 16 1,670	19 0 0 19	28 0 0 28	1,604 852 22 2,477	1,146 656 263 2,064	1,604 852 22 2,477
PEACH-NEC(MAY) CHILE OTHER Subtotal:	MT	101 127 228	5 62 67	40,677 392 41,069	41,219 579 41,797	40,677 392 41,069	217 153 370	7 60 67	30,485 416 30,901	32,466 531 32,997	30,485 416 30,901
PLUM-PRUNE(MAY) CHILE OTHER Subtotal:	ΜT	2,618 0 2,618	1,275 0 1,275	19,665 214 19,879	22,964 275 23,240	19,665 214 19,879	2,092 2,095	869 1 870	16,487 310 16,797	21,036 337 21,374	16,487 310 16,797
FRESH GRAPES (MAY) CHILE MEXICO OTHER Subtotal:	MT	57,103 77 1,074 58,254	26,585 0 2,425 29,010	273,685 80,569 5,250 359,503	267,677 59,956 10,994 338,627	273,685 80,569 5,250 359,503	57,883 101 838 58,822	26,894 0 2,956 29,849	250,990 82,797 4,141 337,929	282,993 86,724 10,406 380,124	250,990 82,797 4,141 337,929
FR RASPBRY(JAN) CAWAOA CHILE OTHER Subtotal:	MT	0 175 35 211	183 40 223	0 829 209 1,038	1,012 193 1,206	4,624 1,141 641 6,406	303 194 497	0 460 263 723	1,530 1,688 3,218	2,241 1,691 3,933	9,071 2,235 3,199 14,505
FR STRAW8RIS(JAN) MEXICO QTHER Subtotal:	MT	9,792 9,792	1,389 1,390	21,860 40 21,900	12,773 16 12,789	29,434 1,096 30,530	12,203 12,203	1,864 1,869	43,960 95 44,054	22,254 61 22,315	52,726 2,705 55,431
FR 8ANANA(JAN) COSTA RICA ECUAOOR HONOURAS OTHER Subtotal:	MT	75,010 85,142 63,477 121,531 345,160	79,934 75,263 52,015 121,406 328,618	299,743 312,541 237,567 409,388 1,259,240	307,102 316,980 185,356 418,420 1,227,858	970,001 848,772 639,597 1,318,623 3,776,992	24,976 24,374 17,073 36,448 102,870	27,398 24,403 15,640 41,129 108,569	96,953 88,142 61,531 115,713 362,339	100,126 99,312 50,352 131,140 380,930	309,551 237,818 166,864 384,207 1,098,440
FR MANGO(JAN) MEXICO OTHER Subtotal:	MT	20,908 5,146 26,054	26,744 6,959 33,702	35,683 11,783 47,466	39,265 12,255 51,521	139,261 32,743 172,004	15,360 2,842 18,201	20,764 4,487 25,251	29,417 8,194 37,611	32,998 9,200 42,198	80,606 25,781 106,387
FR PINAPLE(JAN) COSTA RICA HONOURAS OTHER Subtotal:	ΜT	6,287 3,322 1,687 11,296	11,156 2,686 2,095 15,936	22,522 11,695 5,251 39,467	39,307 8,476 6,775 54,558	84,142 27,084 20,842 132,068	2,168 918 472 3,558	5,827 752 615 7,194	7,685 3,252 1,360 12,297	18,930 2,363 1,930 23,223	34,374 7,561 6,701 48,636
FR CANTLPE(MAY) MEXICO COSTA RICA GUATEMALA OTHER Subtotal:	MT	46,183 24,893 14,632 19,486 105,193	33,327 17,503 21,789 29,923 102,541	130,065 61,327 55,075 77,095 323,563	139,137 59,450 67,867 118,658 385,111	130,065 61,327 55,075 77,095 323,563	14,530 12,571 4,790 4,889 36,780	13,181 6,801 6,888 5,610 32,480	39,141 28,640 15,890 20,169 103,840	53,109 24,866 225,588 25,922	39,141 28,640 15,890 20,169 103,840
MEXICO COSTA RICA OTHER Subtotal:	ΜT	9,391 5,533 12,371 27,295	11,047 7,357 14,686 33,090	55,740 17,027 48,588 121,354	52,454 25,391 60,961 138,807	55,740 17,027 48,588 121,354	3,615 2,510 3,859 9,984	3,546 2,821 4,777 11,143	19,311 7,408 17,302 44,022	17,579 9,891 20,166 47,636	19,311 7,408 17,302 44,022
AUSTRALIA OTHER Subtotal:	MT	1,864 1,864	2,318 2,318	6,860 6,860	9,838 9,838	11,550 11,625 23,175	0 683 683	881 881	3,008 3,008	4,225 4,225	17,652 4,756 22,408
CANNEO FRUIT CNO MANORN(JAN) CHINA, PEOPLES R EU 15 SPAIN OTHER Subtotal:	MT	600 235 235 21 857	316 61 61 0 378	2,513 1,060 1,059 222 3,795	1,354 520 520 29 1,904	11,628 8,045 8,041 19,992	578 203 203 30 812	274 76 76 0 350	2,641 984 983 245 3,869	1,293 437 437 24 1,754	11,912 7,972 7,958 7,334 20,218
EU 15 SPAIN MOROCCO OTHER Subtotal:	ΜT	848 721 484 15 1,348	1,176 1,083 949 13 2,138	7,416 6,519 2,716 80 10,211	6,615 5,874 4,150 84 10,849	13,352 11,459 6,347 162 19,861	2,054 1,708 1,149 38 3,241	2,401 2,184 1,861 4,286	17,048 14,876 6,143 174 23,365	14,535 12,477 8,288 178 23,000	31,610 26,739 14,563 372 46,545
CNO GRN OLV(NOV) EU 15 SPAIN OTHER Subtotal:	МТ	1,984 1,983 2,266 2,251	2,205 2,201 195 2,400	15,174 15,041 670 15,844	15,926 15,827 991 16,917	32,529 32,305 1,489 34,018	5,588 5,580 553 6,141	5,463 5,448 252 5,716	45,281 44,960 1,337 46,618	41,906 41,607 1,600 43,506	94,375 93,667 2,753 97,128
CNO PEACH(JUN) EU 15 GREECE OTHER Subtotal:	ΜT	638 636 234 871	1,451 999 371 1,823	9,579 9,503 3,341 12,920	22,888 18,760 3,624 26,511	10,568 10,489 3,532 14,100	431 426 187 618	997 699 263 1,259	6,442 6,263 2,394 8,836	15,140 12,218 2,521 17,661	7,087 6,898 2,539 9,626
PHILIPPINES THAILANO INDONESIA OTHER Subtotal:	MT	10,170 7,944 1,763 1,343 21,220	10,018 6,833 6,127 1,817 24,795	43,824 27,733 10,510 14,032 96,099	41,282 29,452 15,034 8,093 93,862	125,452 78,032 54,822 39,043 297,349	6,119 5,376 1,287 1,153 13,935	6,676 4,575 4,785 1,383 17,418	27,920 19,773 7,263 6,839 61,795	27,276 19,280 11,676 6,096 64,328	81,542 54,759 41,017 20,978 198,297
ORO APRCT (JUL) TURKEY OTHER Subtotal:	мТ	1,470 34 1,504	887 48 935	12,491 481 12,973	9,204 617 9,821	14,091 533 14,625	2,969 121 3,090	2,599 177 2,776	25,253 1,463 26,717	25,149 1,659 26,808	28,562 1,576 30,138

COMMODITY AND COUNTRY			OUAN	RIL 1997 TITY			VALUE	(1,000 DO	LLARS)	
COUNTRY REGION	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDI LASI YR	YR TOT CURR YR	LAST YEAR
PAKISTAN CHINA PEOPLES R ISRAEL OTHER Subtotal:	314 46 9 0 369	317 33 0 358	2,484 380 479 295 3,638	1,620 311 75 202 2,206	3,172 620 522 338 4,652	296 62 21 0 380	305 12 74 0 391	2,459 697 992 4,700	1,536 544 211 427 2,719	3,170 1,103 1,088 607 5,968
DRD FIG(SEP) EU 15 GREECE TURKEY MEXICO OTHER Subtotal:	1T 0 0 0 19 0	002608	823 802 678 301 13	1,011 974 381 356 13 1,762	823 802 678 307 45 1,853	0 0 0 45 0 45	0 0 5 24 0 29	1,919 1,849 1,239 1,239 1,239 4,104	2,327 2,187 872 882 38 4,120	1,919 1,849 1,239 1,239 73 4,147
MEXICO CHILE OTHER Subtotal:	459 181 254 894	257 230 486	7,293 1,195 1,666 10,153	5,061 1,572 1,379 8,011	8,370 1,724 2,013 12,107	553 237 258 1,048	0 334 248 582	6,546 1,367 1,683 9,597	4,624 1,939 1,556 8,120	7,796 2,006 2,045 11,847
FRUIT JUICE(SSE) APPLE JUIC(JUL) ARGENTINA EU 15 GERMANY OTHER Subtotal:	46,114 24,141 20,952 23,294 93,549	44,183 40,042 21,272 30,107 114,333	180,608 190,683 136,225 217,442 588,732	164,602 313,080 207,131 395,996 873,679	314,057 219,220 159,519 305,039 838,316	16,086 9,308 7,687 8,099 33,493	11,245 14,707 7,776 10,915 36,866	64,707 80,861 56,909 82,332 227,900	50,547 113,913 74,584 142,993 307,452	110,229 92,527 65,955 114,986 317,741
8RAZIL MEXICO OTHER Subtotal	62,351 33,559 8,629 104,539	24,246 19,934 19,408 63,588	255,805 96,491 52,524 404,820	325,248 65,141 92,405 482,795	703,184 162,610 101,815 967,609	16,489 10,085 2,831 29,405	4,772 4,501 4,491 13,765	64,343 27,547 15,424 107,314	65,467 15,037 21,622 102,125	173,085 47,432 30,355 250,872
GRAPE JU(JAN) H ARGENTINA OTHER Subtotal	9,333 4,849 14,182	9,464 6,579 16,043	49,324 16,863 66,188	20,919 20,836 41,755	168,435 56,029 224,464	2,371 1,732 4,103	2,810 3,861 6,671	11,729 6,135 17,864	6,953 11,365 18,318	46,329 22,217 68,545
THAILAND PHILIPPINES OTHER Subtotal:	9,453 7,075 2,670 19,198	9,205 3,662 5,253 18,121	39,055 37,362 9,743 86,161	39.761 31.916 15.966 87.643	103,944 100,644 50,206 254,794	3,160 1,141 832 5,133	3,108 716 1,720 5,544	12,084 5,985 3,151 21,221	12,115 6,638 5,363 24,117	34,356 17,260 16,183 67,799
PHILIPPINES THAILAND OTHER Subtotal:	3,007 541 39 3,586	5,254 571 43 5,868	10,478 7,064 3,550 21,092	16,952 2,903 517 20,372	38,678 13,895 10,013 62,586	960 396 25 1,381	1,714 431 33 2,178	3,325 2,765 719 6,809	5,290 2,136 105 7,531	11,952 7,607 2,129 21,688
MEXICO OTHER Subtotal:	4,733 4,772	4,310 4,310	13,061 210 13,271	14,037 76 14,112	20,599 283 20,882	3,793 78 3,871	3,636 87 3,724	10,639 398 11,038	12,199 431 12,629	16,703 825 17,527
MEXICO OTHER Subtotal:	1,782 38 1,820	1,211 84 1,295	18,003 156 18,158	17,754 380 18,134	18,611 692 19,302	2,527 25 2,552	1,217 1,270	19,409 137 19,546	21,892 309 22,201	20,030 623 20,653
CÂNADĂ MEXICO OTHER Subtotal:	1,655 2,951 4,614	2,103 3,445 0 5,548	52,860 14,368 297 67,526	49,408 14,900 236 64,543	67,654 33,599 690 101,943	486 502 1 989	720 661 0 1,381	14,106 2,402 127 16,635	12,090 2,836 107 15,033	18,424 5,624 250 24,298
FR CA88AGE(OCT) M CANADA MEXICO OTHER Subtotal:	1,443 1,190 2,633	829 280 0 1,109	17,718 7,128 20 24,866	13,127 5,492 43 18,663	28,206 13,301 22 41,529	371 121 0 492	150 49 0 200	4,263 1,260 10 5,533	2,609 886 44 3,538	7,631 2,358 18 10,007
FR CELERY(OCT) M MEXICO OTHER Subtotal:	T 4,042 22 4,064	2,631 12 2,643	20,447 520 20,966	20,538 936 21,475	23,076 3,416 26,492	804 23 828	650 13 663	4,289 255 4,544	5,311 362 5,674	4,797 1,139 5,936
FR CUCM8R(OCT M MEXICO OTHER Subtotal:	30,648 2,184 32,832	28 881 1 072 29 953	242,533 13,343 255,875	246,239 9,480 255,718	277,516 18,391 295,907	19,719 1,097 20,815	8,532 1,166 9,698	84,669 4,880 89,549	71,981 5,802 77,783	106,236 9,372 115,608
FR CAULFLWR(OCT) M CANADA OTHER Subtotal:	T 0 99 99	055	387 884 1,271	252 736 988	5,990 1,012 7,003	0 46 46	0 2 2	117 359 477	113 242 355	2,378 405 2,783
FR GARLIC(OCT) M MEXICO OTHER Subtotal:	3,646 249 3,895	2,687 163 2,850	4,394 4,602 8,996	3,768 4,166 7,933	16,715 5,723 22,438	3,655 363 4,018	2,488 275 2,763	4,482 6,091 10,574	3,762 6,225 9,988	19,521 7,691 27,212
FR ONION(OCT) M MEXICO OTHER Subtotal:	1 48,698 2,042 50,740	39,538 4,030 43,569	177,832 30,643 208,475	166,050 38,410 204,460	219,900 45,365 265,265	16,600 653 17,252	15,165 1,272 16,437	95,147 13,047 108,194	78,827 13,406 92,233	126,837 18,842 145,679
FR PEPPERS(OCT) M MEXICO EU 15 NETHERLANDS OTHER Subtotal:	7 22,670 1,232 1,214 513 24,415	21,690 1,516 1,469 806 24,013	187,531 5,089 4,955 3,509 196,129	187,750 7,217 7,055 4,711 199,678	243,766 16,915 16,601 8,876 269,558	17,769 4,520 4,451 1,565 23,854	18,653 5,544 5,388 2,434 26,630	114,210 16,452 15,981 7,140 137,802	152,502 18,513 18,098 9,388 180,402	140,762 42,732 41,735 15,908 199,403
FR SEED POT(OCT) M CANADA OTHER FR T8L POT(OCT) M CANADA OTHER FR TOMAIO(OCT) M MEXICO OTHER Subtotal: MEXICO OTHER Subtotal:	T 43,098 43,121 T 47,872 47,872	38,793 38,793 17,087 17,098 59,909 6,661 66,570	127, 690 127, 739 280, 924 280, 924 505, 320 15, 378 520, 697	103,877 103,877 145,805 145,822 507,121 25,709 532,829	136,546 89 136,635 353,273 353,273	8,585 8,598 9,939 9,939 151,399 151,399 160,933	6,474 6,474 3,006 3,028 44,691 12,953 57,644	24,854 24,888 56,067 56,067 418,583 32,749 451,332	18,247 18,247 26,248 26,273 379,560 52,465 432,025	26,550 26,607 71,973 71,973 595,875 84,102 679,977

COMMODITY AND COUNTRY				QUAN				VALUE	(1,000 001	LARS)	
COUNTRY REGION	CU LA	IRR MO ST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FR ASPARG(OCT) MEXICO PERU OTHER Subtotal:	MT	961 129 102 1,192	597 71 71 739	13,104 6,575 3,561 23,240	15,125 7,097 4,258 26,480	18,317 10,048 4,969 33,333	1,745 377 235 2,357	991 117 176 1,285	25,525 12,440 4,477 42,442	29,783 11,896 5,582 47,261	32,841 18,802 6,513 58,156
CANNED VEGETABLES CND TOM PST(JUL) MEXICO ISRAEL CHILE OTHER Subtotal:		3,943 220 131 97 4,390	2,811 132 20 335 3,298	3,961 3,214 2,276 1,187 10,638	2,811 3,967 467 1,943 9,188	7,987 3,549 2,349 1,351 15,236	2,687 221 128 89 3,125	1,777 89 12 321 2,199	2,703 2,637 1,743 1,194 8,277	1,777 3,431 3338 1,853 7,400	5,149 2,929 1,810 1,373 11,261
CNO TOM SAUCE(JUL) EU 15 CANADA SPAIN OTHER Subtotal:	MT	290 621 60 627 1,539	1,659 801 534 623 3,083	5,922 8,788 1,638 5,612 20,319	7,073 4,424 2,740 3,871 15,368	6,605 10,790 2,038 6,222 23,616	391 471 210 290 1,152	2,745 674 1,952 1,387 4,806	8,372 6,090 5,673 5,102 19,564	12,463 4,118 9,748 6,501 23,082	9,995 7,386 7,081 5,395 22,776
CND TOMATO(JUL) ISRAEL EU 15 CHTLE ITALY OTHER Subtotal:	MT	1,820 1,820 864 1,683 966 3,770	393 3,596 176 3,655 1,650 5,814	18,643 16,827 10,232 16,097 4,746 50,448	4,390 35,774 32,962 77,348 51,054	19,674 20,409 11,725 19,475 6,871 58,679	70 487 477 445 461 1,494	215 1,428 93 1,292 774 2,510	11,402 4,691 4,846 4,500 2,306 23,245	2,419 13,667 1,841 12,730 3,641 21,569	11,947 5,569 5,508 3,479 26,743
CND MSHROOM(JUL) CHINA PEOPLES R INOONESIA OTHER Subtotal:	MT	1,876 1,315 1,239 4,430	2,863 1,476 1,433 5,772	17,797 12,227 16,032 46,056	30,003 12,995 14,059 57,056	23,912 14,579 18,725 57,215	3,342 2,820 2,763 8,925	4,074 2,962 2,728 9,765	36,309 29,899 37,555 103,764	44,456 27,913 28,749 101,118	46,720 35,124 43,290 125,134
FROZEN VEGETABLES FZN BROCLI(SEP) MEXICO GUATEMALA OTHER Subtotal:		4,164 793 1 4,958	16,898 768 0 17,666	123,043 16,237 64 139,344	110,716 14,840 105 125,661	160,546 22,464 67 183,077	7,558 465 2 8,025	10,333 463 10,797	65,433 12,248 46 77,727	67,703 10,835 124 78,662	86,277 16,479 48 102,804
FZN_CAULFLR(SEP) MEXICO OTHER Subtotal:	MT	407 193 601	303 75 378	14,854 1,354 16,208	14,916 1,282 16,198	16,387 1,847 18,234	293 137 430	224 63 287	8,983 986 9,969	11,141 1,016 12,157	10,062 1,331 11,393
FZN POTATO(SEP) CANAOA OTHER Subtotal:	MT 1	5,943 42 5,985	26,787 90 26,877	113,913 137 114,051	178,558 178,937	178,331 283 178,614	9,852 56 9,908	15,787 57 15,843	68,781 246 69,027	107,446 347 107,793	109,287 407 109,693
TREE NUTS PISTACHIO NSH(SEP) TURKEY OTHER Subtotal:	MT	0	22 0 22	225 8 233	201 0 202	230 54 284	0	120 0 120	585 12 597	787 3 790	609 162 771
CASHEW NUT(AUG) INDIA 8RAZIL OTHER Subtotal:	MT	1,717 2,612 309 4,639	1,900 1,753 671 4,324	19,374 18,298 3,166 40,838	22,514 20,148 5,515 48,177	27,355 25,018 5,085 57,458	8,855 12,357 1,251 22,463	9,059 7,793 2,694 19,546	93,899 88,318 14,227 196,444	113,414 92,199 22,968 228,581	134,902 121,183 22,976 279,061
FIL8ERTS(AUG) TURKEY OTHER Subtotal:	MT	385 12 397	218 7 225	3,425 620 4,045	2,904 249 3,153	4,395 658 5,053	1,092 53 1,145	967 35 1,001	11,796 986 12,782	11,073 661 11,733	14,816 1,142 15,958
PECANS NSH(SEP) MEXICO OTHER Subtotal:	MT	20 0 20	15 0 15	20,122	15,509 15,509	20,122	36 0 36	14 0 14	27,608 0 27,608	15,881 0 15,881	27,608 0 27,608
WINES CHMP&SPRK WN(JAN) EU 15 FRANCE ITALY OTHER Subtotal:	KL	1,511 602 399 20 1,532	1,505 839 323 29 1,534	5,143 1,917 1,705 43 5,186	4,918 2,511 1,424 4,992	30,385 11,031 10,753 247 30,632	16,603 12,528 2,081 16,667	19,584 16,594 1,516 19,660	53,939 39,586 8,181 154 54,093	62,647 51,266 7,179 296 62,943	318,821 224,963 55,160 863 319,684
FT&VERM WN(JAN) EU 15 PORTUGAL ITALY SPAIN OTHER Subtotal:	KL	1,171 223 676 194 21 1,192	1,281 232 662 225 1,301	4,208 2,339 2,896 78 4,286	4,712 772 2,492 120 4,831	15,474 2,716 8,336 3,043 366 15,840	5,956 2,891 1,878 110 6,066	7,010 2,752 1,688 1,097 141 7,150	19,534 7,245 6,031 4,265 384 19,919	24,448 10,124 6,430 5,057 25,096	76,142 32,142 22,128 14,405 1,807 77,949
OTH GP WINE(JAN) EU 15 FRANCE ITALY OTHER Subtotal:	VI.	8,506 6,361 9,963 7,499 26,005	27,603 14,229 11,057 7,550 35,152	59,861 19,463 33,510 23,228 83,090	81,726 36,597 37,783 29,839 111,564	214,002 80,993 108,258 89,550 303,552		83,421 42,675 32,344 22,989 106,410	218,778 101,226 93,674 54,541 273,319	269,299 141,270 102,042 80,473 349,772	806,099 388,699 328,256 214,316 1,020,415
OTH WN PROD(JAN) JAPAN EU 15 UNTTED KINGOOM OTHER Subtotal:	KL	159 435 285 146 740	158 424 222 212 794	558 1,431 775 682 2,672	566 1,046 502 723 2,335	1,708 5,319 2,744 2,251 9,277	610 527 261 167 1,304	829 608 241 296 1,733	2,499 1,772 731 834 5,104	2,675 1,513 1,514 1,108 5,296	7,753 6,386 2,677 2,905 17,045
CUT FLOWERS ROSES(JAN) COLOMBIA ECUAGOR OTHER Subtotal:	NONE	0 0 0	0 0 0	0 0 0	0	0000	11,414 2,973 2,099 16,486	12,691 4,382 1,888 18,961	53,950 12,764 11,698 78,411	58,506 19,726 11,046 89,278	119,624 36,518 22,781 178,923
CARNATIONS(JAN) COLOMBIA OTHER Subtotal:	NONE	0 0	0 0	0	0 0	0 0	14,490 784 15,275	10,158 655 10,814	51,405 2,108 53,513	41,291 2,854 44,145	121,204 5,441 126,646

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